

The Community's Access to Opportunity

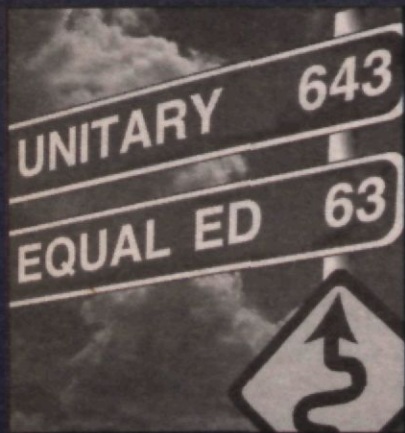
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community groups

Minority Opportunity News

VOLUME 3, NO. 3

2730 STEMMONS FRWY. STE. 1202 TOWER WEST, DALLAS, TEXAS 75207

MARCH 1994



Long Haul

Black coalition
says DISD's
road to Unitary
status will be
long and rough

Justice of the
Peace race
between AL
Lipscomb and
Thomas Jones
could get ugly

Thomas
Muhammad
gives his take on
how to deal with
youth crimes

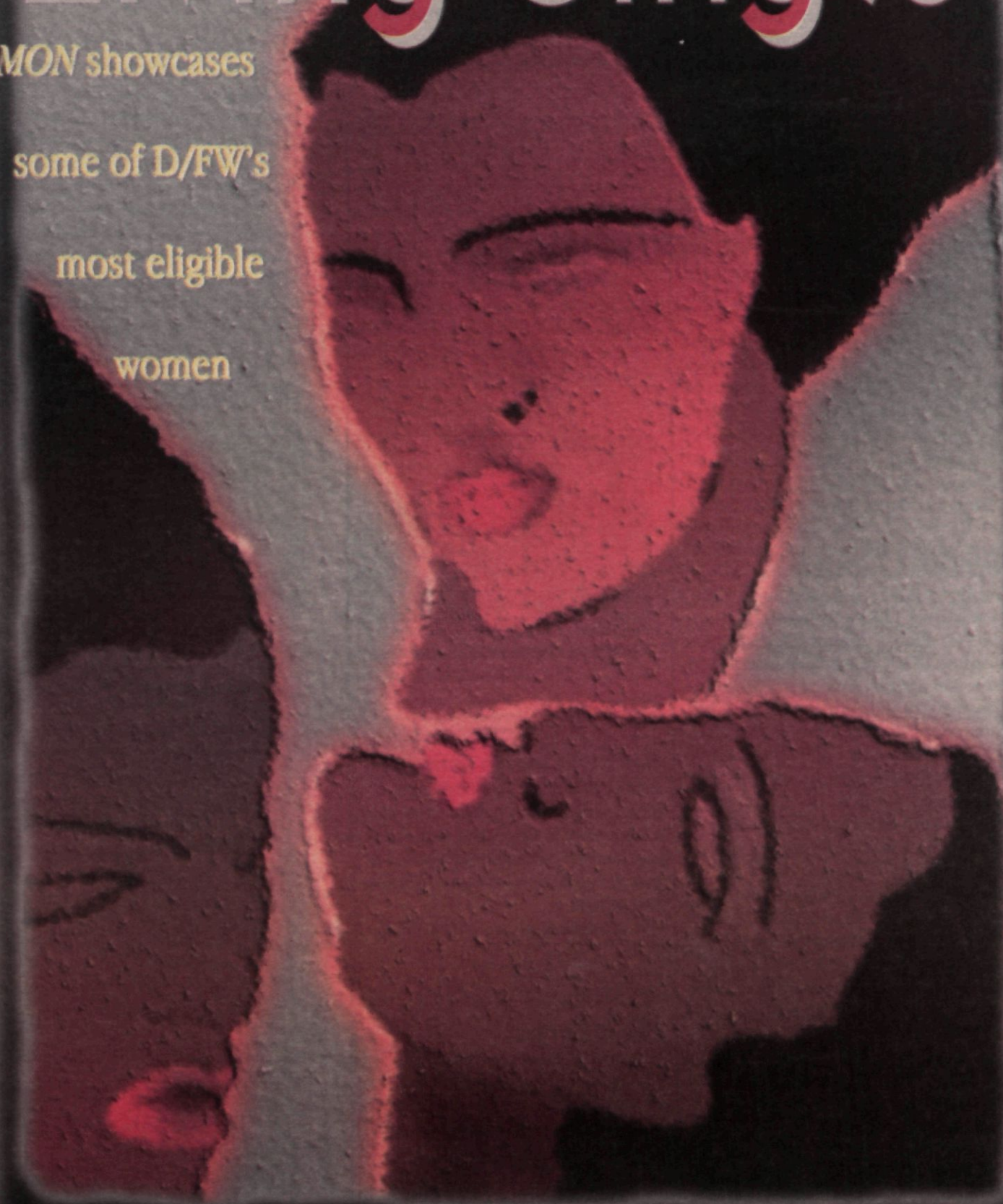
Living Single

MON showcases

some of D/FW's

most eligible

women





**From the
Publisher**
Thurman Jones

Fielding errors

*C'mon Paul, we see
right through your
rhetoric about SDDC*

When candidate Bill Clinton talked about reform in the 1992 Presidential campaign, there was one item on his agenda that I thought could reverse the 12 grueling years of republican favoritism toward big business—increasing commercial lending in distressed communities. This is no small task considering the Reagan/Bush administration all but openly condoned banking institutions that had no interest in serving the needs of all members of the community as they are obligated under the Community Reinvestment Act of 1977. Many of our former local banking institution no longer exist because it became fashionable to pursue only big business.

The beginning of the 90s brought new hope for many small businesses in South Dallas with the inception of Southern Dallas Development Corp, under the leadership of Jim Reid, executive director. After four years of operation the SDDC has issued \$9.6 million in loans from federal funds and member banks. Coalition bank loans have dispersed an additional \$32.2 million in loans for SDDC clients. This has resulted in the creation of over 1,043 jobs in our community—an almost unparalleled success. Based on SDDC's track record you'd think our African American city councilmembers would put up a united front opposing councilman Paul Fielding's sudden public whipping of the most productive "organ" in our community.

The truth of the matter is councilman Fielding was just venting spleen because SDDC's board rejected the nomination of his business partner Sam Feldman—of the Mason Rich factoring firm—to its board of directors. It was only after his business partner was rejected three times did Fielding suddenly find fault with the business assistance group.

Shockingly, maybe even embarrassingly African American councilpersons sat mute throughout.

Council members Chris Luna and Charlotte Mayes nominated Feldman in March and May respectively, opted for another candidate who gained entry to SDDC's board. But council-

(continued on page 6)

In The News

New Financial Facility Constructed in Southeast Oak Cliff



Bank of America Texas will open the first free-standing financial institution in Southeast Oak Cliff. The new 4,200 square-foot branch will be located at 3523 S. Lancaster, near the

intersection of S. Lancaster and Kiest Blvd.

Bank of America Texas currently operates 234 branches in Texas and has deposits of approximately \$9 billion. The new facility—called the Lancaster-Kiest Branch—represents a financial commitment of nearly \$1 million in the community.

For information call (214) 444-6800.

Arlington Clubs teaches Smart Moves to boys & Girls

The Boys & Girls Clubs of Arlington are offering a resistance skills training program for young people and parents. The national prevention program entitled Smart Moves, focuses on ways to help the youth identify and resist peer, social, and media pressure to use alcohol or other drugs, or to become sexually active.

For more information, call Veronica Carter or Beth Ann Simms at 265-7211.



Cutline: pictured from left: Ty Miller, Bank One CEO & Chairman, Billy Ratcliff, owner, TX Rep. Helen Ciddings (D-Dallas), Bill Harris, vp and area manager for Bank One's Small Business Group, and Harvey Mitchell, chairman and CEO of Bank One.

Bank One makes loan under Linked Deposit Program

Bank One made a loan to Ratcliff Recycling Inc., a Dallas-based paper recycling firm. It is the first small-business loan under the Texas Linked Deposit Program, a new program funded by the State of Texas.

For more information call 290-7908.

VA Medical Center gets 1-800 Phone Service

In order to better serve the north Texas veterans who live outside the Dallas/Fort Worth area, the Veterans Affairs (VA) Medical Center has established 1-800-849-3597 as the new phone service.

The Dallas VA Medical Center serves veterans in 30 north Texas counties. For more information call (214) 372-7000.

New Community Clinic scheduled to open in Oak Cliff

The University of Texas Southwestern Medical Center is joining with the Dallas County Health Department and Parkland Memorial Hospital to open a new community clinic for medically underserved women in southwestern Dallas County.

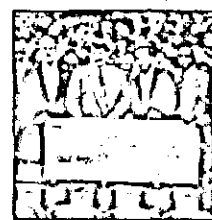
The Southwest Oak Cliff Women's Community Clinic, located at 444 S. Hampton is scheduled to open in April and will consolidate several services for women who cannot afford private medical care. For more information call Ann Harrell at (214) 648-3404.

Hosts families needed for Student Exchange Program

The American International Youth Student Exchange Program is seeking host families for 25 European and foreign students, ages 16 and 17, for a duration of 4 to 6 weeks in the upcoming summer.

In addition, American students who are interested in spending a high school semester or year with a European family should contact the AIYSEP International Headquarters: Office of the Director, 200 Round Hill Road, Tiburon, CA 94920; 415-499-7669 or 1-800-347-7575.

GTE presents \$10,000 grant to private college



Morris Brown College, a private four year institution founded in 1881 by the African Methodist Episcopal (AME) Church, was the recipient of a \$10,000 grant, from GTE.

For information call (214) 718-4015.

Family Outreach Recruiting Volunteers

Family Outreach, a nonprofit volunteer program that's dedicated to the prevention of child abuse and neglect in partnership with the Texas Department of Protective and Regulatory Services, is recruiting volunteers to be trained to deliver its prevention services to families in Oak Cliff and South Dallas neighborhoods.

Trained volunteers will work with parents and their children, providing ongoing in-home services to families at risk of child abuse or neglect.

For information call Vernetta Dean at 371-0582.

Texas Lottery closes after six instant millionaires

Nora Linares, Acting Executive Director of the Texas Lottery Commissions, closed the books on the Lottery's first game, "Lone Star Millions," last month.

The historic first game created six instant millionaires and paid top prizes of \$1,000 and \$10,000 to winners in 201 Texas counties and 18 other states.

For information call (214) 323-3778.

VA Medical Center & Fort Worth Presbyterian Night Shelter

Dallas VA hospital and the Presbyterian Night Shelter of Fort Worth are uniting their efforts in order to treat and rehabilitate homeless veterans.

For information call (214) 327-7000 or 223-2852.

(continued on page 6)



Voting rights

Mr. Muhammad wrote on voting rights. He failed to include one method used today to deny such rights to many black citizens—the felony conviction rule.

In Texas, with more than 50% of the felons of the black race the denial of the right to vote based on felony conviction surely violates the anti-dilution clause of the Voting Rights Acts. Yet no elected official, black or white, has introduced legislation to eliminate this bias.

Emerson Eniory, M.D.
Executive Director

Dallas Branch S.C.L.C.

Pooper-Gate

Just suppose you're the "guy" of a small rural state. Suppose you love to party hearty and you love to stay up

late. Take my advice when you hire your bodyguards, stay away from those state troopers! 'Cause once you use 'em and abuse 'em, they tend to act like party poopers.

Then hypothetically, when the Press Corps comes a swarmin' 'round like flies. They may not stay in, a mood so gay, as to cover-up your lies.

Even if they really like you and especially feel your wife is great. You better stay away from them state troopers, because you don't want "Trooper-Pooper-Gate!!!"

Just test the waters and make sure the water isn't white.

You can tell by the smell of a rotten S & L that Whitewater just ain't right, because should you party a bit too hearty, you may find it a bit too late.

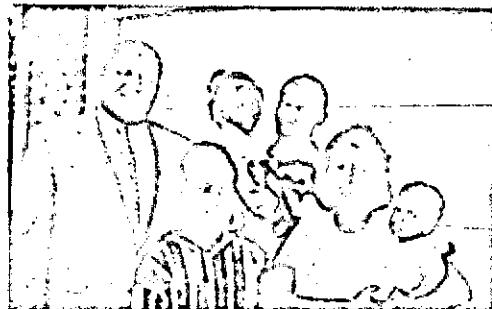
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Mr. Daniel Calwell (left, Owner of First Homes), with the Shamlin Family of Dallas, who recently purchased a new home from First Homes.

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Publisher

Thurman Jones

Managing Editor

Jason Webster

Editor-in-Chief

Jim Bochum

Editorial Department
(214) 905-0944

Sales & Marketing Dept.
(214) 606-7351

Bus/Events Editor.....Tai Jones
Columnist.....Thomas Muhammad
Sports Writer.....Dwain Price
Writer.....Angela Ransome-Jones
Writer.....Arnell Holmes

Edit. Asst.....Veronica W. Morgan
Asst. to Pub.....Gordon Jackson
Prod. Asst.....Brian Powers
Acct. Rep.....Jacquelyn Wells
Special Contributions.....Lisa Russell

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Refinancing to lower house payment?



Curtis Yates

Staying abreast of the advantage on savings toward housing expense is indeed a task, especially when there's so much to remember in one's life. With interest rates currently at the lowest level in the past twenty years, quite a few homeowners are seeking refinancing on their existing loan. A bundle of money can be saved over a period of time. But it can also cost money to accomplish. The question that comes to mind is how much as well as how long can the extra cost be recovered and will the person staying in the home long enough to do so?

Using an old rule of thumb which is that the current interest rate

should be at least two percentage points below the existing mortgage rate. For example, if the interest rate on your present mortgage is say nine percent, you would definitely want at least seven

percent on the new loan, then compare that with how much can be saved in terms monthly payment amounts. With these two figures, it is easy to determine how many months it will take to recover the refinancing costs.

Use the refinancing comparison chart to compare time and costs of refinancing an existing loan. I would recommend careful study involving cost when an original 30 year loan has less than twenty years remaining. Simply because the amount of equity that would be loss if the existing loan is refinanced may not compensate for the monthly payment savings generated.

A problem that should be noted with refinancing an existing loan is that there are few standards or regulations to govern what lenders will require. Another problem that may be encountered is whether or not a new

appraisal will be required. lenders vary on this requirement, but if an appraisal is required and the value proves to be less than the balance due on the existing loan, additional cash may be required to reduce the loan amount. Since lenders differ on their requirements, the costs of refinancing can vary substantially. I advise you to call around to different lenders and fill in the blanks of the refinancing chart above with their quoted prices.

The best starting point for seeking refinancing is with the existing lender. It is possible that the holder of the note will renegotiate its terms to a lower rate, perhaps with a shift to an adjustable rate plan, rather than lose a good customer to another lender. Even so, this step should not be taken until a survey has been made of what other lenders are willing to do.


Remember, costs of refinancing should be listed for each potential lender and the total cost compared before deciding to refinance.

Please address all comments to Attn: Curtis Yates P.O. Box 833842, Ste. 149, Richardson, TX 75080-3842. Look for future issues of the Minority Opportunity News where I will be discussing more valued topics surrounding real estate.


Refinancing Comparison Chart

(Fill in blanks with lender fees)

FEE ITEMS	ESTIMATED COST	EXAMPLE FEES
Application Fee	\$ _____	\$ 350.
Origination Fee	\$ _____	\$ 500.
Credit Check	\$ _____	\$ 70.
Discount Points	\$ _____	\$1,500.
Appraisal Fees	\$ _____	\$ 400.
Inspection Fees	\$ _____	\$ 350.
Title Search Fee	\$ _____	\$ 100.
Title Insurance	\$ _____	\$ 400.
Prepymt Penalties (existing loan)	\$ _____	\$ 0.
Attorney Fees (owner's)	\$ _____	\$ 250.
Attorney Fees	\$ _____	\$ 200.
Other Costs	\$ _____	\$ 150.
Total Fees	\$4,250.	
Curr House Pymt (principle & interest only)	\$ _____	\$ 915.
New House Pymt	\$ _____	\$ 750.
Monthly Savings	\$ _____	\$ 165.
No. of Months to Recover Finance Costs	\$ _____	\$4,520
		165
		=27.4
		(or 28 months)




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Unlawful practices

We can stop youth crimes when we address adult crimes



Thomas Muhammad

You won't believe this, but while shopping at a nearby grocery store I felt the need to lend my opinion on stopping youth gangs, youth crimes and youth violence in our fair city. Why the grocery store?

Imagine yourself standing in line to pay for your groceries and you notice five customers in front of you reading different magazines from the side racks that are conveniently placed near the checkout counter—so as to get your attention about the most recent tabloid gossip concerning Michael Jackson, Dionne Warwick, Liz Taylor and so on.

For some reason or another you can not help it you just have to sneak a peak; right? Come on, admit it. Well have you ever thought that by some small chance you might be stealing? Hello!

That's exactly what it is, stealing. Think about it. You pick up this magazine with no intention of paying for it, read the contents that caught your attention and then you put it back. You may say, "but I just wanted to see what they were saying about Mike Tyson and that woman he was accused of raping" or you might think because everyone else does it, that makes it right. I say that dog won't hunt!

First of all the publishers put these attention grabbing headlines on the front of their magazines in order to entice you to pick them up. However, they also intend for you to

store and pick up a bag of cookies and open them and sample a couple, or what if I pop open a can of soda, sample it and put it back.

How far do you think I would get out of the store if some clerk saw me do that? They would come out grab me by the arm and call the police who would take me directly to jail or maybe collect \$200.

I mean I have seen some people crumble up the magazines and put them back on the rack because they did not agree with the writer or they were so engrossed with the stories that they were called by the clerk to come forward because everyone ahead of them had checked out. Can you imagine someone buying that crumbled up magazine?

Or try this one on for size, you are sitting on your front porch when some guy comes up to you and offers to sell you this color television set for a steal, so you buy it. Now my question is why did you but it?

Oh, so you got it for \$100 when it probably cost \$300. Let's suppose the police were following this guy and saw him sell you the TV set. Are you aware that you will go to jail? You will because you also committed a crime—it's called receiving stolen goods.

I know you're probably thinking that we do it all the time and there's nothing wrong with a bargain. True, but at whose expense? The stolen TV probably belongs to a single-family home or a senior citizen, and in both situations, this is probably the only means of entertainment.

And then there is the gambling game of Bingo. Oh, you didn't associate bingo with gambling? Okay you

buy them without looking inside first.

Think about it. Lets say that I go into the

heard it here first. I know your minister is not going to tell you, because he or his wife may be going to play or he might be sponsoring a game at his church.

And heaven knows the church needs the money. Ask your teenage son if he sees the game of bingo and dice shooting in back alleys or night clubs as the same? But you already know the answer right? I mean even the government has gotten into the act even outside of the traditional gambling state of Los Vegas. For instance, you can now go to many waterfront towns and gamble offshore even in Galveston, Texas.

And we ask young people to work hard, get an education and a good job so you can be successful, but at the same time we show them examples of taking short cuts to solving our financial problems.

Whatever happened to taking the high road to excellence by creating opportunities for ourselves and our youth as we witnessed during our past leading up to the '70s. Yea the seventy's where it seems the bottom fell out for us as a people.

Malcolm, Medger, Garvey, Harriet, and Fannie Lou are probably turning over in their graves at what they are seeing in us today. Some

among them and they have created programs to facilitate in the South Dallas/Fair Park area by Billy Murkeldove.

Under his leadership, the youngsters are helping to paint over graffiti done by their peers. And Judge Thomas G. Jones the Justice of the Peace in Precinct 7 has created a first of its kind in Dallas—Teen Court.

This program helps to give youth a chance to be tried by their peers on crimes that only the youth would understand and the kind of punishments they deserve to give according to the law. With oversight from qualified attorneys, Judge Jones and Don Stafford a former Dallas Police Chief who now works as bailiff in the precinct 7 court, the youth are able to conduct open and fair hearings. More importantly, if a bad judgment is made by the youth, Judge Jones is there to correct it.

This program is a winner. It has received high marks from some notable community leaders who deal with youth such as Ron Price, founder of the Pearl Guards from Pearl C. Anderson Junior High School.

Both Ron and I believe that a more hands on approach should be taken with the youth if we intend to

really help solve this problem. And the only way you can address a problem is to have those individuals who are more effected by the problem to help with creating a solution. As for adults, we must first be about the business of working on self, because

On the Community's



leaders are trying to get the youth involved in decisions to try and curb this so called crime infested attitude

most of the times our children do as we do, not as we say.

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(Cont from page 2)

woman Barbara Mallory nominated Feldman yet again at Mr. Fielding's request.

Unlike our African American councilmembers SDDC's board is concerned that Mr. Feldman has absolutely no connection with or in the community. I wonder how concerned Mr. Fielding and Mr. Feldman are about economic development in South Dallas.

One could easily conclude that Mr. Fielding is more interested in expanding geographically the "pawn shop" mentality Mason Rich Factoring Co. would bring to the SDDC's board. What is new to South Dallas are banking institutions, not pawn shops.

Mr. Feldman's presence could undermine the commitment of the member banks in South Dallas Development Fund, perhaps giving them an easy out on certain loan requests knowing that good ol' board member Feldman and Mason Rich would be there to pick up the scraps.

The South Dallas Development Fund (SDDF) represents the crux of my opinion on SDDC. Because of the

cooperation of local bankers to serve on the SDDF board—often bringing financial commitments from their respective banks—the fund represents a vital link providing an opportunity for the private and public sector to partner.

Councilman Fielding's verbal smoke-and-mirrors trick of casting doubt on SDDC is more than just a little disingenuous—it's the act of a petulant child who's upset he can't have his way. Well, Mr. Fielding, perhaps you should take your marbles and go home to Oak Lawn. The African American community can see past the rhetoric and right into your business aspirations.

As for our African American council members, I'm honestly hoping their buying into the Fielding-spawned pap about SDDC's integrity was only the case of a good con. Because if the city council is that out of touch with the community—that is, not having a clue as to how bad the need for economic development in the southern sector is—then it can only be assumed they've knuckled under to political pressure.

(N THE NEWS from page 2)

Cash Opportunities for Minorities interested in Science

A new educational program entitled "Minorities in Science (MIS)" is designed to motivate students, in the areas of science, engineering and mathematics to actively pursue careers in these fields.

For information call Clara McLaughlin or Lynese Morehead at Cash for College, (214) 637-4441 or 1-800-420-4441.

Golfers Dream

In an effort to help fight lung disease, the American Lung Association of Texas announces the '94 Golf Privilege Card. The card provides golfers with savings at over 100 golf courses and driving ranges throughout the state.

For more information call (800) 252-5864.

HUD Hosts One-Day Homebuyer School

The Fort Worth Office of the U.S. Department of Housing and Urban Development (HUD) in conjunction with KYNG-FM Young Country 105.3, KDFW-TV Channel 4, KFWD-TV Channel 52, Dallas Morning News and Fort Worth Star Telegram will host "The Homebuyer School—One Day-All the Answers" a one-stop shop—a maturation to those considering a home purchase.

The event takes place on Saturday, March 5. For more information call (817) 885-2809.

Groundbreaking for single-family housing development

Oak Cliff Development Corporation, City of Dallas, Guaranty Federal Bank and NationsBank are a part of the city's Infill Program to restore and revitalize innercity neighborhoods.

For more information call 871-1949.

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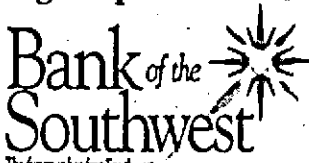
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Court Matters

DISD seeks unitary status but Black Coalition opposes

BY Veronica W. Morgan

Thousands of Home Schoolers shared victory last month in defeating the government's plan to enforce teacher certification. An outpour of phone calls from angry parents, flooded Washington and the State Senate offices, all who were upset because they felt government had obviously tried to over step the boundaries of necessity.

The public school system is different. Government plays an important role to make certain that public education and its services are available for every child.

And here is a scary thought, as much as Americans hate to admit it, eliminating the government's part in society is next to impossible. Think about it.

Decades have passed since the landmark Supreme Court decision in the case of Brown vs. The Board of Education of Topeka, KS. During that historical time, Black students were bused across town to the schools designated for them.

Though it was known that students from other ethnic groups were able to attend schools together, Blacks were not allowed to enroll their children in those institutions with White students. The facilities remained segregated and a dual school system continued to grow. But the Brown case proved that the guaranteed opportunity for equal education could happen through court involvement.

Some Dallas school board members think different now. They believe that the court system has served its purpose in desegregating the Dallas Independent School District and that it is high time for the policing power of the court to be turned over to the district. The thought of such is not so comforting.

For one thing, DISD has problems, everyone knows it and the court has tried for years to come up with solutions. So how is it that six board members, made up of anglo and hispanic, can agree that it is time for the district to be awarded unitary status, when the only three African-American board members are totally against it and, for that matter, they were not included when the matter was taken to court?

It stands to reason that if nine board members can't get their act together behind close doors, it seems only fair to assume that they won't be able to unite their efforts in handling as large of a school district as DISD, a district that is begging solutions for the high drop-out rate

among the hispanic students, and one that still struggles to find ways of closing the achievement gap between Black and anglo students.

But Rene Castilla, president of the Dallas Board of Education, believes the

In the likely event that DISD is awarded their own policing power, Castilla says the district will save thousands of dollars that go toward attorney fees, court monitors and other projects pertaining to school business.

"We will be able to make our own decisions in both purchasing property, and staffing," Castilla said.

There are a few identifiable minority schools that need to be desegregated in terms of faculty, and according to Castilla, he expects the district can do more, without court supervision, to see that anglo teachers are placed in these schools, i.e. Carter and Roosevelt.

Yet the need to desegregate the faculty means that the district can't seri-

head with a heavy object.

Just think. Few people will argue about time management and great money-saving techniques if the methods used are to benefit all and not a select few. In fact, not many people will argue that maintaining the courts are expensive. However, the courts have done a significant job to ensure African-American students get a chance to attend schools in the district, regardless of the breakdown of ethnic groups in the school.

To some the picture of harmony and equal educational opportunity is nearly perfect and if not perfect, definitely a lot closer today than it was some decades ago. But still the battle continues.

And an even bigger battle will occur if U.S. District Judge Barefoot Sanders rules for a unitary status before the district is in full compliance of the court order. Especially since the whole issue has concerned parents and members of the Black Coalition to Maximize Education upset.

The Coalition—at this time—says they are diametrically opposed to DISD's quest for unity and they are waging an all out war in the courts..

The group was formed in the early 80s and consists of parents who feel their children are not receiving the proper education.

The group was instrumental in getting the eleven learning centers established throughout South and West Dallas. The centers are equipped with computers and science labs, and now children in heavily minority districts can learn by using more advanced technology.

The main objective for the centers concept is to close the achievement gap between African-American and anglo, but this is not happening.

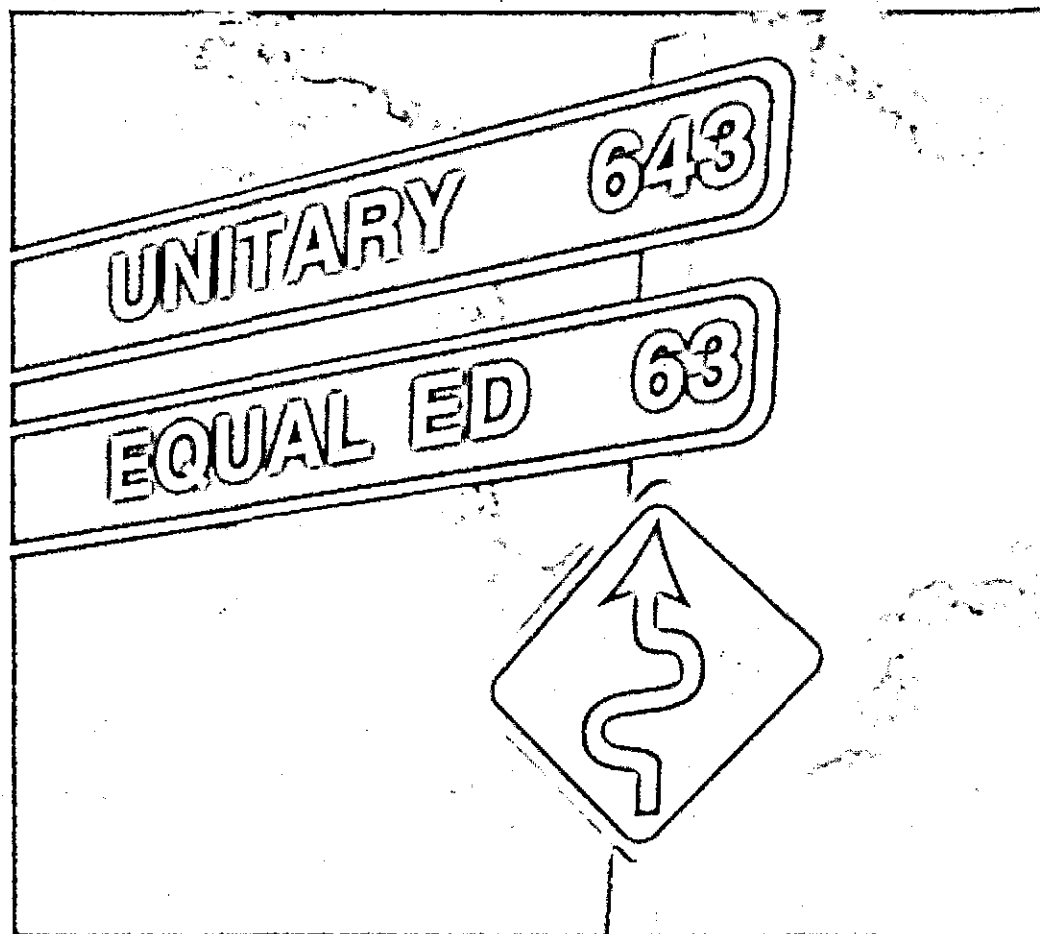
In addition, the Magnet school concept was designed to attract anglo students into the schools and to bring about desegregation but again, the concept is not working.

Although there are some positive results reflected in test data dealing with minority students, such as language and grammar skills, but in the areas of math and in reading, problem-solving techniques and order-thinking skills the students need more work.

"If we go unitary," comments Ms. Johnnie Jackson, president of the Coalition, "we'll go back to business as usual.

"People have fought long and hard for educational equality for our children," Ms. Jackson said, "and it will be a shame to see heavily minority school

(Cont. on page8)



answers to DISD's problems should no longer be a matter of the court. Instead, he believes the solutions are in giving the power back to the people, the district.

Going unitary allows freedom for the district to make changes on its own without hassle or delay. Castilla believes the district is poised for such a move, saying, "We're in compliance with the courts green factors."

The Supreme Court says that a school district must meet certain considerations before it can receive a unitary status.

One consideration states there can be no racial discrimination in regard to transportation, faculty, staff, extracurricular activities and pupil assignments. It doesn't seem like an impossible factor for the district to comply with but it's highly unlikely that the district is ready to celebrate fairness yet.

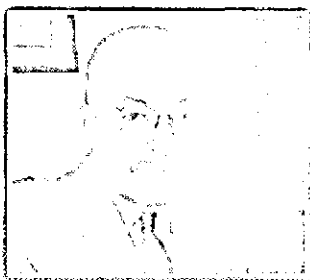
ously say they are indeed in full compliance. They may say it but our hands are tied, Castilla said. "If we get out of court, we'll be free to hire more.

"We have what is considered 'drag time' in hiring, but we can eliminate this and hire quickly," he said.

Saving time is another big draw that some board members are looking to gain. The district will not have to be concerned about the costly and time-consuming method it now adheres to when filing annual reports. And if necessary, the district will be able to handle any changes in the student attendance zones.

The court has served its purpose, and Castilla adds, "I just don't foresee any potential for maintaining the court system."

But with all the advantages DISD stands to gain from a unitary status, it is easy to hear the faint ringing that echoes in one's ear when hit over the



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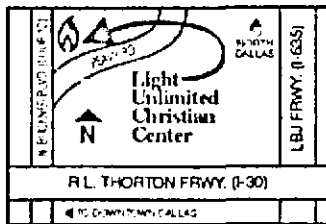
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(Cont. from page 7)

districts go back to getting old books, desk, and no supplies."

Robert L. Price, member of the Coalition, says a consistent training program has yet to be implemented. If the courts are removed before this takes place, such actions goes against the compliance orders for the district.

DISD board meetings were held and African-American board members were excluded, Price said. "Such actions disenfranchises Black people in the decision-making process."

In addition, Price said the district has not successfully tried to recruit minority teachers.

To think that the Dallas school district has over 140,000 students, 63,000 or 45 percent of the students are Black; 54,000 or 39 percent of the students are Hispanic; 20,000 or 14 percent Anglo; and 3,000 meaning just 2 percent of the students are Asian or American Indian.

The evidence is there to prove that DISD is a high minority school district and yet only 39 percent of the teaching staff is African-American. Anglo teachers make up 55 percent of the district and the remaining 5 percent reflects hispanic teachers in the district.

So what seems to be the problem in recruiting minority teachers?

Ms. Jackson believes the six board members, excluding the three African-Americans, are not concerned with education. "All the committees dealing with education were eliminated," she said.

"The board's biggest concern is funding, trying to decide who will get the computer contract, or the toilet paper contract," adds Ms. Jackson.

"They (DISD) can recruit African-American teachers from the different colleges," says Ms. Jackson. In addition, she believes incompetent teachers are hired and qualified Black teachers are put on the waiting list or used as substitutes.

"There's just no redress," says Kathryn Gilliam, one of the three African-American school board members who voted no to unitary status.

"We have three African-Americans on board with two Hispanics that side with the others," says Gilliam who refers to the opposing six as the "slam-dunk gang."

The Coalition and the African-American board members are opposed to unitary status, Gilliam said, "The court has been the only hope we have," she said.

Dallas residents will know the outcome of the motion come May of '94.

In a similar case, Fort Worth was awarded unitary status by U.S. District Judge Eldon B. Mahon. The ruling brought to an end 35 years of court supervision in the district. According to reports, the NAACP is not expected to appeal at this time.

For information on unitary status and the Black Coalition call (214) 421-4007. Information regarding DISD's stance on the issue may be attained by calling 350-9148.

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Please Register by March 11, 1994.

Homegrown expo

St. Luke's Soko is a model of how the church can help the community succeed economically

By Angela D. Ransome Jones

Coming up on Saturday, March 19th, St. Luke "Community" United Methodist Church will be hosting its very own version of Black Expo, entitled "Soko."

Much like the annual summer exposition, Soko will showcase local African-American businesses and organizations, and feature a host of informative seminars, as well as entertainment. Unlike Black Expo, however, this event is one targeted specifically toward the local element of African-American commerce, and grew out of a profound need in the community for economic growth and development.

This year marks the 3rd annual

year's co-sponsor, Nationsbank, it means an opportunity to promote the Bank's many products and services.

"This is our first time being a part of Soko, and we hope to start a tradition," says Tyrus

Sanders, an Assistant Vice President at Nationsbank, and Community Investment Coordinator for the event.

"When St. Luke asked us to be sponsors, we saw it as an excellent opportunity to get our products out, and to give the local African-American community access to capital and other banking services.

Sanders adds, marketplace and banks go hand and hand, so we thought it was a natural fit for Nationsbank to be a part of the event."

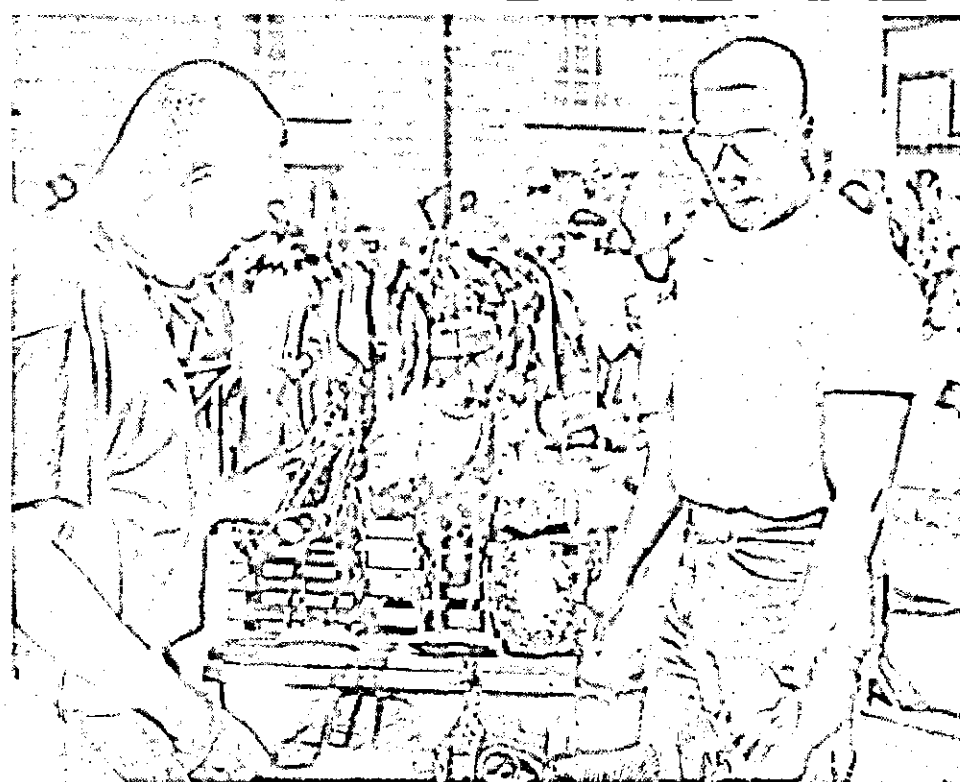
In addition to informational brochures and pamphlets, representatives from Nationsbank will be on hand to answer questions and to give more detailed information on loans, how to start your own business, and

even on investment opportunities.

"My job as Community Investment Coordinator is to make sure the bank invest in areas where they previously haven't," Sanders

says, "and to identify areas, such as South Dallas, where the bank hasn't been very successful.

"In all," he adds, "our objective is



SOKO's annual event has been a hit since its onset and this year's March '94 expo promises to be even more exciting

"Our objective is to empower more corporations and organizations to look at the potential for business"

Soko event; an event that has brought in over \$10,000 during its first two years of existence. In Swahili, Soko means "marketplace," but to this

to empower more corporations and organizations to look at the potential for business in such areas."

Like most organizers of the event, Sanders agrees that although Soko is similar to Black Expo, it is more responsive in that it gives members of the African-American community a chance to mingle, so to speak, and to interact with influential members of the immediate community.

To Edlen O. Cowley, who serves as Chairman of Economic Development for St. Luke, Soko promotes trust between African-American vendors.

"Soko is one of the best ways that

we can do the work we want to," he says.

"It promotes African-American businesses and lets the community know that there are, in fact, credible black dentists, doctors, et cetera out there."

Cowley attributes the origin of Soko to St. Luke's Pastor Holmes, who in 1992 noticed a need for more African-American attire. Since then, he says, several steps have been taken to nourish and to groom Soko into one of the church's and community's most worthwhile events.

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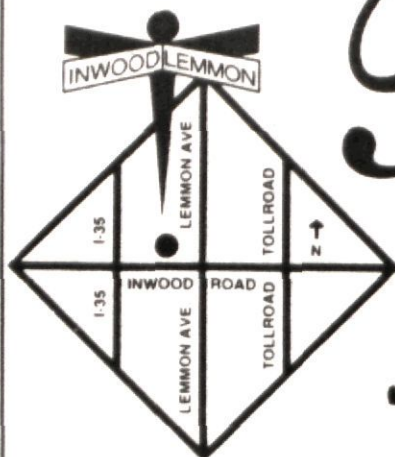
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Politics of peace

Lipscomb and Jones square off for a decidedly unpeaceful race for JOP

By Angela Washington-Blair and Sylvia Dunnivant

Peace.

That may be the one component missing from the Justice of the Peace race between incumbent Judge Thomas Jones and former Dallas Mayor Pro Tem Al Lipscomb.

As the two vie for the Democratic slot for Precinct 7, Place 1, in the March 8 primary election, it appears that things are heating up as each candidate races to win.

Both candidates, as would be expected, feel qualified to hold the Justice of the Peace office.

Justices of the Peace are judicial officers with jurisdiction over civil and small claims cases, traffic and certain criminal cases, and truancy cases. Justices of the Peace can preside over extraditions, mental commitments, and other family matters. In addition, they collect fines. The JP court is considered the "people's court" and the Justice of the Peace of necessity must be a fair, honest, yet firm servant of the people.

There are no particular education requirements for the office, and a law degree is not mandatory. But the pay for the County position is more than adequate. According to a County of Dallas budget office spokesperson, the Justice of the Peace salary is a generous \$62,624 per year, with some JP's also receiving a car allowance.

So, who's the best man for the office? Who will serve the people, be a change agent, not be in it for self-gain, but work for the good of the people?

That's a tough one to answer, because both candidates bring to the bench exceptional experience and public service records.

Albert Louis Lipscomb, otherwise known as Al Lipscomb, is very visible and well-known in Dallas. He may be seen through the community wearing the ever-present kufi on his graying hair, looking the distinguished gentleman. Yet, gentle is not an adjective that those who knew him when he was a city council member would use. He served nine years as a very vocal member of the Dallas City Council, from 1984 to 1993. A community activist, he founded the South Dallas Information Center, a community-based advocacy organization, and in 1971 ran for mayor.

While he did not win the mayoral election, he continued to tirelessly push

for equity and justice for the African-American community. He

has also been labeled a "troublemaker" by some white citizens. Having lived through the nightmare-like turbulent times before, during, and after the civil rights

era, Lipscomb is definitely a wheel with something to speak about. He has (and still is) merely seeking dignity, respect, and basic rights for Dallas' citizens of color. He fights a war against both elitism and racism—racism that still often rears its ugly head.

Al Lipscomb was the chief Plaintiff



In the League of Women Voters, Voters Guide, each candidate is asked to "describe the training experience that qualify you for this office (50 word limit)." Lipscomb states that he has spent "30 years in attempting to sensitize insensitive policy makers and power brokers! i.e. not just to level the playing field, but to participate..."

Hoping to be re-elected, Judge Thomas G. Jones has an impressive record. He has served on the D.I.S.D. Board of Trustees, District VI, from 1987 to 1992. He is a graduate of University of Texas at Arlington, he earned a Master of Urban Studies. He has completed 120 hours at the Texas Justice Court Training Center. He is a certified Dispute Mediator. As

and feels that they could become a "lost resource" if we don't prepare them to "take care of themselves."

Both candidates are long time Dallas residents, both have been married a long time to their spouses. Judge Jones is a Sunday School teacher.

But harsh feelings are unavoidable as Jones recalls stepping aside for this very same race in 1989. because Lipscomb was running. "He was on the City Council, and I was on the Dallas School Board, and I said to Mr. Lipscomb, 'if you are going to run, then I will step aside.'"

According to Judge * Jones, Lipscomb said his plans were to run for the seat. "I stepped aside to allow him the opportunity to run against



The heat is on in Precinct 7 for the JP race. Incumbent JP Thomas Jones tries to hold on to his seat against the very outspoken former Mayor Pro Tem, Al Lipscomb.

in a lawsuit, Lipscomb vs Wise, filed in the city of Dallas in 1971 to oppose the then all at-large system of choosing city council members. The battle over voting rights reached the U.S. Supreme Court. The end result nine years later was that eight of the eleven council members would be elected from single-member districts.

But the 8-3 system of election did not seem fair either. In 1988 voters decided on the 10-4-1 plan. After much to-do and further lawsuits, the 10-4-1 plan was rejected in favor of the current 14-1 plan. Al Lipscomb took the witness stand in that case. In Roy William's book, Time Change: An Alternative History of Dallas, Lipscomb's pursuits for justice and fairness, along with many other "freedom fighters" are chronicled.

Lipscomb has been a business man, from having a produce stand at the Dallas farmers market to currently operating his chemical company, Lipscomb Industries.

justice of the Peace, he has adjudicated thousands of cases while being selected Dallas County Most Efficient and Effective Justice of the Peace (92-93).

Judge Jones has launched new community and court initiatives such as truancy court, a referral list for homeless rental assistance, FYI, a Family Youth Interaction Program which provides parental training, a volunteer attorney pool, and teen court that helps youth face their problems with peer group pressure.

Judge Jones believes in parental responsibility and advocates family counseling in many of the truancy cases. In a recent article in the Dallas/Oak Cliff Tribune, it was stated that families have the option of paying a \$25 a day fine for every day a student is truant, or go to six weeks (12 hours) of family counseling. Since the innovative pilot program began last October, all families have chosen counseling, and many students have returned to classes. Judge Jones has a passion for helping children,

Richburg," Jones states.

But when Lipscomb decided to drop out of the race, Jones says that he re-entered the race and won his current position as JP.

now, four years later, Lipscomb, a veteran politician, contends that it is election time and the lines have been drawn. "I have the qualification to run, and I'm running," Lipscomb states confidently. "And I think I can be effective," he adds.

If he wins the primary, Lipscomb promises to be very creative and innovative in that office. "I do not think the Justice of the Peace Office should run in the same stereotypical way."

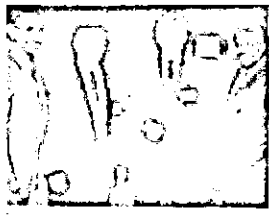
As he seeks to dethrone Judge Jones, Lipscomb has the support of his long-time friend, Dallas County Commissioner John Wiley Price. "I think Lipscomb is the man for the job," Commissioner Price says, adding, "that is not to take anything from Judge Jones. However, I feel that Lipscomb is

(Cont. on page 12)

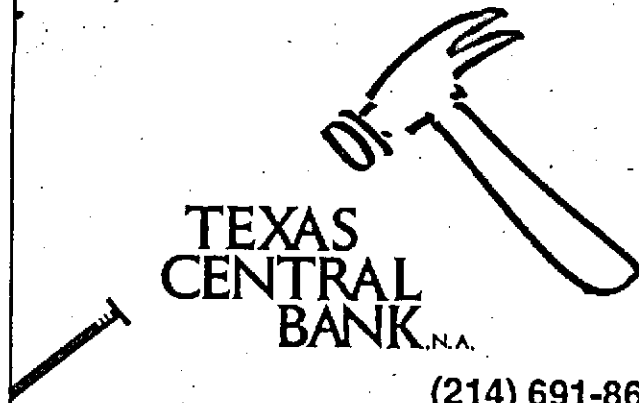
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(Cont. from page 11)

entitled like anyone else to run for the position."

That Price supports Lipscomb in spite of the fact that Judge Jones and Rev. Holmes participated in a demonstration last year to support Price as he protested against Dallas Police, makes the waters of "who supports who" appear to be rather muddled.

As the race comes to its peak, Rev. Zan Holmes Jr. may also find himself in a very difficult position. Holmes states that "Having two people like Judge Jones and Lipscomb running against each other gives me mixed emotions. It is gratifying to see more African-Americans running for office, yet it is somewhat frustrating to see friends running against each other."

Looking very intense as he speaks, Holmes continues, "They are both my friends. Judge Jones is a very active member of my congregation, and I think he has been very effective in his position of Justice of the Peace."

Holmes pauses and adds, "Of course I will be supporting Thomas as he vies for reelection."

As voters turn out for the polls in March, one factor they will be concentrating on is effectiveness.

And according to Judge Jones, effectiveness is the one area he has excelled in while in office. He stresses making the office forefront by initiating a Teen Court. "Our Teen Court is the

only court to the community, because the court belongs to the community," says Jones.

Both Judge Jones and Al Lipscomb are very concerned about the plight of our youth. In fact, Lipscomb says that he is currently working with youth in the community, and that will accelerate if he is elected Justice of the Peace.

Lipscomb says that it is his duty to run for this position. "Looking around us we can see the harvest is burning and we are constantly being sinned," he says.

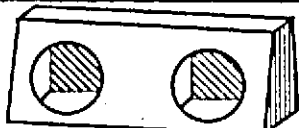
On the other hand, Judge Jones says that the Justice of the Peace requires a man of vigor and stamina. He suggests that position you retire into."

With deep regret over having to face Lipscomb in the primary, Judge Jones says that he believes Lipscomb decided to enter the race based on a pay check and not service. "He is looking for an opportunity to serve the community. If he just wanted to serve the community, there are other positions he could run for," says Jones.

But despite the heat that may be generated from this primary, Rev. Holmes says this is just one example of the fact in politics that more blacks run for public office and black folks will have to make these kinds of decisions.

"We must make those decisions and not let them impact our ongoing relations with each other...because we still have a common struggle which continues after the race is over," wisely concludes Holmes.

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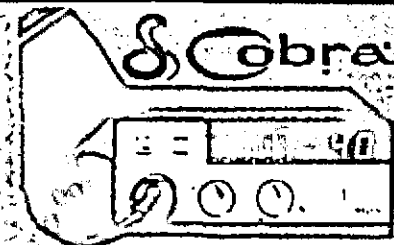
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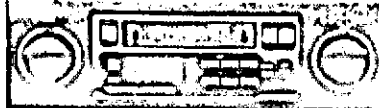
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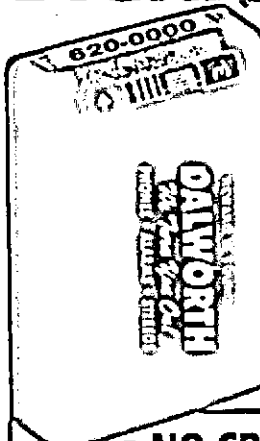


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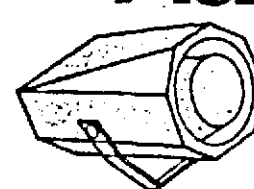
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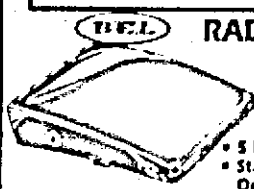
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Press for success

How to write a good press release



Andrea Allston

Are you a small business owner looking for a do-it-yourself low-cost promotion for your company or for your self-promotion? Writing your own press release is an excellent way to achieve this.

A press release is the basic vehicle used to communicate news to the media. I read once in The Wall Street Journal that over 90 percent of business news originates from companies making their own announcements. The majority of these announcements are communicated with the press release. Some basics to remember in writing your press release include:

1. Use standard-sized paper—your letterhead is ideal. Type is double-spaced leaving an inch margin on all sides.

2. Type in all uppercase: FOR IMMEDIATE RELEASE. If your news should not be released until a specific date type that information in all uppercase letters instead, i.e. FOR RELEASE MARCH 10, 1994.

3. Always include the current date, a contact name with and evening telephone numbers as well as in address.

4. Keep your message simple and as short as possible. Your release will more likely get read if it is impactful, interesting and concise. If you must write more than one page, do not hyphenate or carry a paragraph over to the following page. For multiple pages, do not staple—use a paper clip.

5. If your release is more than two pages—divide it into sections which are easy-to-read smaller pieces, i.e., history of your organization, or a timetable of upcoming events. Use a key word or phrase on subsequent pages to identify your release.

6. Check facts, spelling and grammar for accuracy. Check the layout for ease of reading and presentation. Is there plenty of white space for an uncluttered look? Are the facts presented honestly and logically?

7. To mark the end of your release, center three pound signs

You'll find that the format of the press release is fairly simple to master. Conquering the content portion of the press release is equally as important—and not as easy!

1. Be honest. Beware hype. Your release is to be NEWS. A common mistake novice press release writers make is offering opinionated statements about the superiority of their products or service.

2. In the first paragraph include the five "W's" of journalism: Who, what, when, where, and why. By adhering to this format, you will naturally present your most critical information first and lesser points later.

3. Use clear, action-oriented language. Explain acronyms, industry jargon and if necessary, in parentheses phonetically spell foreign names or unusual words (especially for radio or TV).

I can't stress enough the importance of ensuring that your release is NEWS—it must be newsworthy. The fact that you've just started a bakery and you're hungry for business is not news. The media will not accept self-serving press releases which are obviously written to advertise your business. However, if your bakery organizes volunteers to feed the homeless your baked goods—that's the hook (angle) that will make it news.

If you wish your press release to include subjective information about the merits of your products or services, include this by way of quoting a client, or user or even quotes from you—the owner or principal of the business.

Just a few more points to assist your press release writing—timeliness is key. Allow two to three weeks in advance of an event for local dailies, longer for regional and national media. Send your release to a specific person or department by name—this will make it easier to follow-up (a MUST within two days of receipt). Verify the person's name and direct telephone number. If your news is printed, send a thank you note.

Begin writing press releases. If you're planning a special event or will be expanding your business in the near future, begin to think now about your media hook. With newsworthy, interesting press releases, you will be able to gain considerable public relations exposure for your company with minimal financial outlay.

Andrea Allston is president of APLOMB, a marketing and public relations firm in Plano, Texas. For ideas for future columns or questions call her at (214) 964-PR4U (7748).



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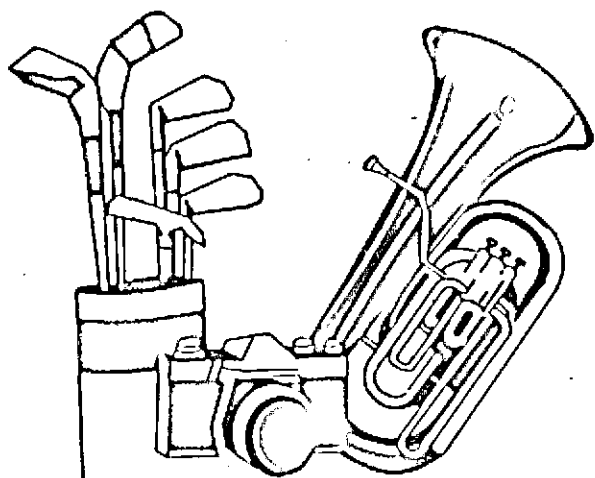
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Health

Marsha Prophet

The return of the condom

In the age of AIDS, condoms are now viewed as survival gear. Public Health Officials are exhorting everyone not in a faithful, monogamous relationship—gay or straight—to gear up or abstain.

Reason: The human immunodeficiency virus (HIV) cannot penetrate a latex condom. Latex prophylactics have no pore through which the tiny virus—1/25 the diameter of a sperm—can pass. For that reason, the government now permits latex condom makers to advertise that their products can help prevent the spread of AIDS.

The FDA won't allow the same claim for natural membrane condoms. Made from sheep intestinal membranes, these condoms have variably sized natural pores. Pores that some say could be large enough to let the AIDS virus pass.

The renewed interest in condoms as protection against the AIDS virus, not just sperm, has spurred research into their other virtues. Though condoms have long been known to protect against syphilis and gonorrhea, researchers have tested them against other sexually transmitted diseases (STD's). It has been shown that condoms can provide an effective barrier against Chlamydia and the herpes virus. Clinical studies at the Centers for Disease Control (CDC) show condoms also appear to lower a woman's risk of pelvic inflammatory disease, which is an infection of the uterus or

fallopian tubes that can cause infertility or ectopic pregnancy.

The protective sheaths may also ward off human papilloma virus (HPV), implicated in genital warts and cervical cancer, according to the CDC. They prevent direct contact with tiny lesions on the penile skin and the urethral opening where HPV can hide.

Researchers also believe condoms could protect against trichomonas—parasites that cause urogenital infections—and even yeast infections. And of course, latex and natural skin condoms also prevent pregnancy. When used with a spermicide, the success rate is second only to the Pill.

Just how well condoms work depends on how conscientiously they're used. It's generally said that condoms are up to 92 percent effective in preventing pregnancy.

Today, condoms are a \$300 million industry, and growing by 10 percent annually. Women seeking safer sex now buy 30 percent to 40 percent of the sheaths, according to industry source. Enterprising firms are even marking condoms for women purchasers.

Condoms are manufactured in two basic shapes: straight-sided and a snugger, more fitted "hourglass" or "tapered" style. They're available plain, lubricated or with spermicide. They come in a variety of colors and should be kept in a cool, dry and handy place.

While rising sales are good news to public health officials worried about AIDS, some people are still trying to reconcile public morality with private fears by not promoting condom use. They believe that chastity is the only moral choice.

Whatever your views on sexuality and condoms, the AIDS virus and other sexually transmitted diseases continues to escalate in the United States.

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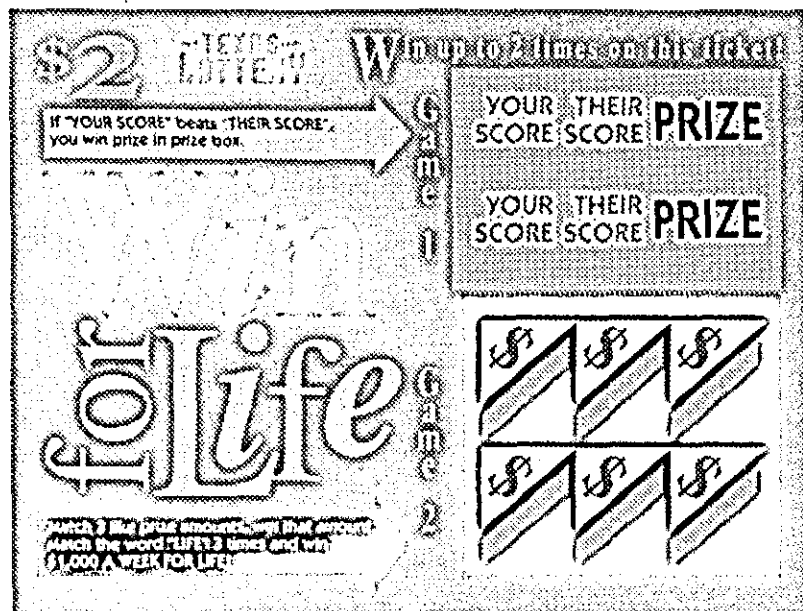
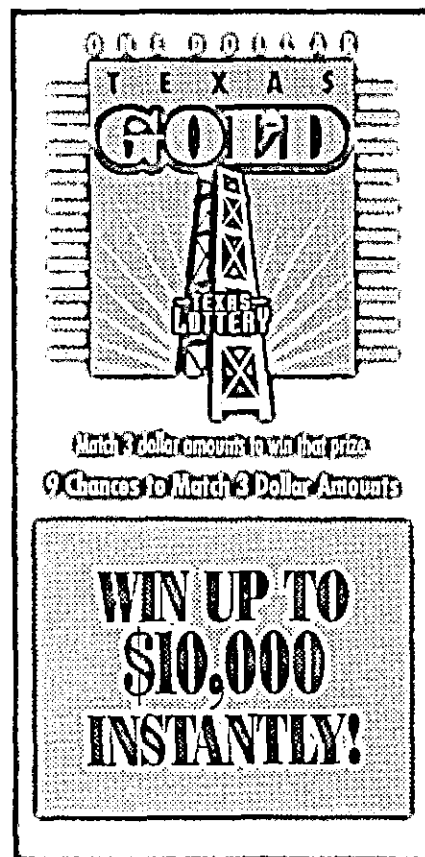
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Hit a gusher by matching three like dollar amounts in *Texas Gold*—and claim one of three outstanding \$10,000 top prizes. Or you can still win twice on *Win for Life* tickets—and you might find one of the 390 remaining prizes of \$400.

Claim prizes of up to \$599 at any Texas Lottery retailer. Redeem winning tickets of \$600 or more at one of the 24 regional Texas Lottery claim centers or by mail with a claim form available from any Lottery retailer.

Questions? Call the Texas Lottery Customer Service Line at 1-800-37-LOTTO.



1994 BACHELORETTES

Sherry Wiley

Age: 24
Occupation: Social Worker
Hobbies: singing, traveling, and baking



Ms. Wiley wants a functionally independent man who is a born-again christian. He should be understanding, considerate and more importantly, fun to be with.

The man of her dreams is unselfish, loves unconditionally and has a positive attitude.

Chavella Henson

Age: 24
Occupation: Benefits Advisor with Mobil Oil Corp.
Hobbies: reading, participating in sports or watching sports, traveling and shopping



Ms. Henson wants an athletic christian man who is self-supporting and knows how to cook.

Jean Washington

Age: 36
Occupation: Airline Sales Rep.
Hobbies: traveling, reading, attending basketball games, theatrical plays, exercising



Ms. Washington says she admires men with positive attitudes and a good sense of humor. Also she thinks it a plus if the man has style and is athletic, kind and displays a good character.

Charlotte M. Montgomery

Age: 38
Occupation: Youth Link Director
Hobbies: Skating, traveling and conversing



Ms. Montgomery seeks companionship with someone who can express affection. Her ideal man is considerate, sensitive, trusting and giving; above all, he is supportive of her.

Deidra D. Bethea

Age: 35
Occupation: Executive Assistant
Hobbies: enjoys traveling, reading, dancing; sports and music



Ms. Bethea seeks a confident, career-oriented family man who is physically active and supportive.

Cassandra Black

Occupation: Teacher
Hobbies: Public Speaking, traveling, dancing and reading



Ms. Black says her ideal man is a sports fan. He is attractive and cares about his appearance. He should also be fun-loving and sensitive to the needs of others. In addition, she wants the man of her dreams to be romantic and attend church.

Dovie Fair

Age: 31
Occupation: Drafter/Artist
Hobbies: enjoys exercising, reading, and traveling



Ms. Fair is attracted to career-minded, well-groomed men who are active in church. She also likes men who are in good physical condition.

these Nubian Queens are open for finding that special soul mate or confidant to share in the beauty and vagaries of life.

If you would like to contact any of these women, forward your letters of interest to any of the bachelorettes in care of:

Minority Opportunity News
2730 Stemmons Frwy
1202 Tower West
Dallas, Texas 75207.

Your letters will be immediately forwarded to the respective party.

Toni Langley

Age: 31
Occupation: Mortgage Company
Hobbies: reading, cooking and watching movies



Ms. Langley wants a God-fearing man who is physically fit and will enjoy spending time with the woman in his life. In addition, her ideal man should be generous and supportive.

Deidre Carter

Age: 36
Occupation: Owner of Charity Christian Books and Gifts, Co-founder of Praise Production Ministries
Hobbies: Reading, traveling, fishing, working with children, listening to gospel music and participating in church activities



Ms. Carter's ideal date is a mature, sensitive christian man who is generous, athletic, people and family oriented and involved in his own career.

Verena Thurman

Age: 41
Occupation: Teacher
Hobbies: dancing, traveling, roller-skating, reading, listening to music and Spanish.



Ms. Thurman's wants a man who is honest, loving, sociable, independent, intelligent, kind, self-sufficient, confident and responsible. He must know how to make use of his talents; and be physically, emotionally and spiritually fit.

Shalonda Reed

Age: 22
Occupation: Office Automation Clerk
Hobbies: volleyball and movie going



Ms. Reed wants her ideal man to be tall, dark and handsome, in addition he must be respectable and one who values honesty.

Sharon Wright

Age: 26
Occupation: Administrative Assistant



Ms. Wright is interested in meeting a professional man who puts God first in his life and treats the woman in his life like an African Queen. He is to be selfless and show a tremendous amount of respect and appreciation for the mind of the Black woman.

Regina Williams

Age: 30
Occupation: Administrative Assistant
Hobbies: exercise and reading



Ms. Williams says her ideal man is caring, loving and loyal with a sense of humor. He should also be spontaneous. In addition, she wants the man of her dreams to be a church goer and love her for the person she is.

Faith Maree Golden

Age: 26
Occupation: High School Teacher, Aerobics Instructor
Hobbies: working out, studying, researching, enjoying African American art, dance, and literature from the period 1900-1945.



Her favorite past times involves having a good conversation with good friends over lunch.

Ms. Golden's ideal man should have christian values, be athletic, and intelligent.

Stephanie Ward

Age: 34
Occupation: entrepreneur, owner of two art galleries. Stephanie's Collection of African-American Art in Dallas and Stephanie's Too in Plano. I have been in business for 4 years.
Hobbies: gourmet cooking, hiking, literature and listening to music from the Harlem Renaissance



Ms. Ward's ideal date is to meet a Christian man that puts God first. If he puts God first and lives by the principles of the Bible, then she believes everything else will fall into place.

Eronia R. Hunt

Age: 36
Occupation: Legal Secretary
Hobbies: sewing



Ms. Hunt says her ideal man is a non-smoker who is in good physical condition. He does not carry any emotional baggage. He is affectionate, serious minded, ambitious, generous and above all has a good sense of humor.

In addition, Ms. Hunt says the man of her dreams is a definite romantic who enjoys sharing quiet intimate times with the special woman in his life. She wishes for the man to be fun-loving and spontaneous.

Susan Mitchell

Age: 29
Occupation: Public Relations professional
Hobbies: enjoys spending time with close friends and family, reading, exercising, attending plays, movies, and sporting events, shopping, volunteering with young people



Ms. Mitchell says her ideal man is enlightened, spiritual, and self-confident. In addition, he should be athletic, benevolent, thoughtful, fun, and is a connoisseur of music.

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Tradewinds in Business



Tai Jones

Quest for Success Features Dallas' Best MON salutes the twelve African-American entrepreneurs from the metroplex who were recently recognized at the Tenth Annual Quest for Success Awards Ceremony.

The Award honors business owners for their business achievements and community service. Quest for Success is sponsored by the Dallas Black Chamber of Commerce, Miller Brewing Company, Bank One, and The Dallas Morning News.

Dr. Elizabeth G. Branch
Bee & Bell Educational Centers
(817) 534-5433

Founded in 1985, Dr. Branch is the owner/director Bee & Bell Educational Centers. Her perseverance has yielded a bountiful crop of blessings. They include two successful day care cen-



ters, a tutoring center, and three government contracts. Over the last nine years, she has observed her workforce grow from four to sixteen and the centers service nearly 600 students in basic skills.

Ada Marie Hawkins
Salon the Square
(214) 550-7655

In 1978, a determination to have her own business led Ada M. Hawkins, owner of Salon on the Square, to combine friends and family resources to get started. Currently, she staffs one barber and six stylists including her daughter, Gwen.



Leonard Jones
Leonard Jones Pro Shop
(214) 670-6322

As a youngster, Leonard Jones was a caddy for golf pro, Tony Lema. Although African-Americans were not allowed to play on the golf course, Jones fondly recalls that Lema allowed him to "hit a few" and commented on his swing. In 1981, he founded the Pro Shop at L.B. Houston Golf Course. The Pro Shop offers golf equipment, apparel, lessons, and arranges tournament play. For eight years, he has hosted the UNCF Golf Tournament.



NAFTA Yields Opportunities for Minority Businesses
Congresswoman Eddie Bernice Johnson is seeking firms interested in participating in the Department of Commerce's Minority Business Matchmaker program.



Interested parties should contact Congresswoman Johnson's district office. (214) 922-8885.

Central Bank & Trust promotions
Jeff Bridges, Melissa Houk, Rose Marie Janecka and Denny Perkins, all of Central Bank & Trust, were promoted to banking officer.

Bridges duties are to manage a loan portfolio and develop new business as a new real estate lending officer. Houk is responsible for platform operation technical support, procedures and quality assurance plan development, and implementation of platform training programs. Janecka will conduct teller and compliance training, audits, research and policy/procedure development.

For info. call (817) 347-8989.

Bank One enters partnership with NAACP Program

Bank One, Texas committed \$25,000 in educational awards to the NAACP/ACT-SO Program in Texas.

Founded in '78 by veteran

African-American journalist Vernon Jarrett, ACT-SO,—meaning Afro-Academic, Cultural, Technological and Scientific Olympics—features nationwide competitions in 24 categories.

For information call (214) 290-7908.

UTA Names Recruitment Assistant Director

Zeb Strong was named as UTA's Recruitment Assistant Director, a newly created six-month trial assignment designed to combat the university's declining enrollment.



Strong, a 1987 UTA graduate in political science will manage four recruiters assigned to work with community colleges, transfer and older students and high school students.

For info. call metro (817) 273-2099.

HUD makes new appointment

Stephen R. Weatherford has been appointed Regional Administrator of HUD's Southwest Regional Office located in Fort Worth. The appointment was made by HUD Secretary Henry G. Cisneros.

Mr. Weatherford has experience in mortgage banking, real estate development and insurance regulation and helped develop the "Wishing Well" to help homeless shelters gain access to government surplus property.

For information call (817) 885-5405.



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The Office of Minority Business Opportunity
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A Mind To Work (NEH 4:6)

By Ron Shaw

Are you one of those people who know that you are supposed to be doing something with your life but find that you continually come up short of it's accomplishment? Perhaps you sense a divine calling to get a certain task done but never come to know why you fall short of getting it done? The book of Nehemiah holds some important keys to our getting done what God has put in our hearts to do. A general overview of this book lets us in on the how's and the why's.

First, Nehemiah's task of rebuilding the wall of Jerusalem was birthed out of concern for his brothers back in his hometown. He was a captive and an employee in Persia with a good job position. He had job security. There was no personal reason for him to go back to Jerusalem.

It lay waste due to Israel's latest disobedience to God. Nevertheless, his compassion for his brothers back home drove him to pray for them. Out of his praying for them he was led to seek to return to accomplish the rebuilding of the wall.

Because he had an impeccable work record, God brought him into favor with his employee. Many people believe that God should overlook their poor ethic and grant them special preference with their employers.

As christians we are to maintain an excellent testimony in the work place. Only then can we expect God to move on the heart's of those under whom we work. Showing up late for work, complaining and murmuring along with the crowd, etc...Is a poor testimony to the Lord.

Nehemiah's two important keys for us to remember are: (1) team work, and (2) focus. In order to accomplish what God has given you to do you must realize the importance of team work.

People have flaws, short-comings, weaknesses. They will let you down, disappoint you, and anger you. There are a host of other experiences too numerous to mention that comes in working with people.

Nevertheless, team work is a necessity. God did not and never has intended for you to go it alone. It amazes me that he has been able to accomplish anything working with people but he did and does. So, you and I might as well resolve the people issue. We are dependant on others. he blesses us through people.

As an employer and a pastor, whenever I seek to place people in positions they always say, "I'm a people person however, I don't want to work with this type of person or that type of person." What they really mean is that as long as they can pick out the people, they are good with people.

Nehemiah teaches us to work with people no matter who they are. You need people to accomplish what God has for you to do. Team work is an essential. In chapter 3, we are given an excellent example of networking in order to get the entire project accomplished.

Each team had a specific assignment. You are not an island. You can't do it alone neither did God intend for you to. The people had a mind to work. Not Nehemiah! The people! In the next issue of MON.

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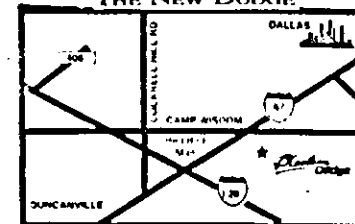


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THE NEW DODGE



Winning Role

Coaches determination leads the way for another victorious girls basketball season

By Teresa L. White

The seventh and eighth grade girls basketball team from Pearl C. Anderson Middle Learning Center is taking the "No Pass No Play" ruling too seriously considering all thirteen players and managers are on the Honor Roll.

"I am extremely proud of my scholar athletes. Having a team of young ladies of this magnitude reminds me of why I went into teaching," says coach Dorthery West.

The lady steers ended their season with fifteen wins and zero loses. They placed first in the South Oak Cliff tournament and first place in the Robert T. Hill tournament and during the second and third grading periods all girls were on the A and B Honor Roll.

Their team goal was to remain honor students and win City-Championship, and on January 13th, the Lady Steers captured the South

Zone and went on to become the City-Champions.

When asked how does it feel winning the City-Championship? Tashenia Clark said she was overwhelmed, and LaVonda Yarbrough says she was excited and filled with joy.

"We stayed together as on through thick and thin" replies April Price



This year was the third time coach West had a team to go undefeated their entire season. The first winning season occurred in '90 and '91. Then in

'93 her Pearl C. Anderson team repeated the victory.

The season was a coaches dream says assistant coach Eugenia Lindsey. The team had natural abilities that just needed to be polished. Abilities were evenly distributed among girls. With their skills and drive to do their best, we had an awesome season.

Most of the girls attribute their success and achievements to coach West. Demetra Sands, the teams best

rebounder says coach West has played a motherly role in her life as well as a best friend.

West is a seventh grade science teacher and is very active in the community. She serves on the board of directors for the United Cerebral Palsy Foundation, she is married and has a very smart four year old son who has Cerebral Palsy. In 1993 she was named

Pearl C. Anderson teacher of the year.

Hats off to coach West and the Lady Steers, wishing them much continued success.

Enough fame for everyone

Black athletes should be ashamed of envying their own



When it comes to Shaquille O'Neal and Michael Jordan, am I detecting just a tad bit of jealousy?

O'Neal and Jordan are two of the most recognizable professional athletes throughout the world.

Dwain Price

Commercials, posters, clothing lines, sneaker lines, autobiographies, money...you name it and there's a good chance it's been endorsed by Shaq or Jordan.

They are truly marketing machines. But it seems as though the pro athletes who dig down in the trenches with Shaq and Jordan are jealous of their immense success. Something to do with not paying some dues.

(Continued on page 22)

March 10, 1913

Harriet Tubman, leader of the Underground Railroad, dies

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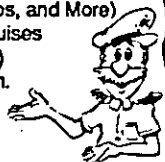
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Continued from 21)

At last month's National Basketball Association All-Star weekend, Shaq was the one perJason everybody was talking about. The night before the all-star game, Shaq did a rap concert with some more well-reknowned rappers.

A few NBA players sat in on the gig. They also saw all the attention Shaq received from his new movie, Blue Chips, which stars Nick Nolte and Alfre Woodard.

Shaq has even dubbed himself "The Man" in the NBA. That, plus the adoration he receives, apparently has made more than a few players have a Shaq Attack.

How else can you explain why Shaq was constantly double-, triple- and quadruple-teamed every time he thought about touching the ball in the all-star game? By the way, Patrick Ewing, Shaq's teammate on the Eastern Conference All-Star team, enjoyed single coverage during the game.

"I felt like a target out there," O'Neal said. "Guys are hungry and I was the piece of meat."

Throughout his career, Jordan also has been the piece of meat that pro ath-

letes liked to toss around. Remember the 1985 NBA All-Star game—Jordan's rookie year in the league—when his own teammates conspired to keep the ball out of his hands?

Jordan came into the NBA with a huge following, and the established players wanted to show him who was running things. Now that Jordan has retired from basketball and is trying to make the Chicago White Sox baseball team, baseball players are telling him that the transition can't be done.

Well, if Jackie Robinson hadn't broken the color barrier, some of those same baseball players wouldn't be playing the game today that has made them so wealthy. If Rosa Parks hadn't stood up for her rights, perhaps all blacks still would be riding at the back of the bus.

If Jordan wants to tryout for the baseball team, more power to the brother. And if Shaq wants to be a rapper, an actor and a basketball player, more power to him, too.

Black athletes should be ashamed of being jealous of two of the hardest-working professional black athletes around. Besides, there's enough fame and fortune out there for everyone to receive their fair share.

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Christian Pageant

June 25, 1994

The Ambassadors for Christ—a non-profit organization will be screening for applicants age 12-17, on Saturday, March 25, 1994 from 2 p.m.-4 p.m.

The screening will take place in the Stemmons Towers:

2730 Stemmons Frwy
1202 Tower West
Dallas, TX 75207

For more information call Jerrel Solomon at (214) 702-9532.

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BLACK IMAGES

March 1994

BOOK BAZAAR

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
						Sharon Patterson autographs <i>Single Principles: The Single Woman's Ten-Step Guide to Power.</i>
		1	2	3	4	5
						2nd Launching of the Black Dallas Remembered 1994 Calendar 3-5 p.m.
		8	9	10	11	12
				St. Patrick's Day		
13	14	15	16	17	18	19
E. Lynn Harris Autographs Just As I 20 Am.	21	22	23	24	Jack Travis signs African American Architects in Current Practice. 25 4-6 p.m.	26
Pam Sunday Peacock						
27	28	29	30	31		

Black Images

(214) 943-0142

230 Wynnwood Village
Dallas, Texas 75224

March 1

The Dallas Fort Worth Association of Black Communicators will hold their 7 p.m. meeting on Tuesday, March 1 in the 3rd floor Annex Conference Room of the Fort Worth Star Telegram.

The Star Telegram is located at 400 W. 7th St. For more information call (214) 977-7023.

"Pieces of A Dream," a free touring exhibit, will be on display at the Martin L. King, Jr. Library on Tuesday, March 1 through Thursday, March 31.

Photographer James BeBee presents the children of BeBee's Creative Children Learning Center artwork. The MLK Library is located at 2922 MLK Blvd. For more information call (214) 670-0344.

The National Organization for Women (NOW) is kicking off women's history month with a multicultural celebration of women through poetry, art, music, dance and drumming on Tuesday, March 1 at 6 p.m.

The event takes place at St. Philip's School located at 1600 Pennsylvania Avenue.

For more information call 421-5221.

The Youth Art Month exhibit is available for viewing during the entire month of March at City Hall in the main lobby.

For more information contact Florence Criss 565-6400.

March 2

The Literary Cafe begins Wednesday, March 2 at 8:30 p.m. at Club Dada, 2720 Elm St.

This year's Literary Cafe is a series of four FREE, informal, and off-beat evenings with writers, poets and other artists, author/musician Kinky Friedman will be joined by the performance

troupe Victor Dada. March 3

The University of Texas at Arlington will host the World War I drama, Camp Logan at 8 p.m.

Thursday, March 3 in the Rosebud Theatre, E. H. Hereford University Center.

The Hereford Center is located at 301 W. Second St.

For more information call metro (817) 273-2761.

The Dallas Police Community Awards Committee takes place on Thursday, March 3 the Dallas Convention & Visitors Bureau office at 4 p.m.

For more information call Cheryl Lewis at (214) 746-6677.

March 4

The 2nd Annual Women's Conference, sponsored by the All-African Women's Revolutionary Union, is scheduled for Saturday, March 5 from 9:30 a.m. through 7:00 p.m. at the E. H. Hereford University Student Center Upper Level.

The conference is free. For more information call Kemba Efuru at (214) 942-1328 or Mukamtagara Jendayi at (817) 429-5219.

The opening of the Craft Civil Rights House will be celebrated with many festivities. The Gallery Opening Reception takes place on Saturday, March 5.

For more information call the South Dallas Cultural Center at 670-0314.

Iota Phi Lambda Sorority, Inc., Psi Chapter will host the 47th Southwestern Regional Conference in Dallas on March 4th thru the 6th at the Harvey Hotel-DFW Airport.

For more information call

Joyce Jones at 470-4478.

March 5

Alison Bonham & Purple Tangerine

to 5 p.m. The theme of this years conference is "Uniendo la Familia" (Uniting the Family). All events are free.

For more information call 324-7185.

March 11

Updike launches the Distinguished Writers series with Elizabeth Crook, Jeff Long and Stephen Harrigan arguing three sides of the Texas Revolution of 1836 on "Dibs on the Alamo." The event takes place Friday March 11.

For more information call Lisa Taylor at 922-1220

or 521-1040.

March 12

Black Reel to Reel Film Series is part of the programming to celebrate the opening of the Craft Civil Rights House.

For more information call 670-0314.

The Second Annual Mardi Gras Masked Ball is scheduled to begin with an 8 p.m. dinner, casino and dancing at 9 p.m. followed by a Grand March, led by the King and Queen at midnight. The event by the Dallas Chapter of Continental Societies, Inc., takes place on Saturday, March 12 at the Southland Center Hotel.

The Hotel is located at 400 N. Olive St. in Dallas. For more information call 693-4558.

Dance Theatre presents "Addicted to Dance" on Saturday, March 5 at 9 p.m.

The program can be seen at the I Dance 2 Studio, located at 5706 Mockingbird, Ste 250.

For more information call 522-2602.

Parenting children with special needs is never easy but self-published author Pearlie Jones can tell you how on Saturday, March 5 from 1-5 p.m. in Red Bird Mall's Community Activity Room.

Special emphasis will be devoted to youth in violent and/or gang-related activities.

For more information call (214) 296-4759 or 296-1491.

Eastfield College hosts its sixth annual Hispanic Family Conference

on Saturday, March 5 from 10 a.m.

Community Calendar Sponsored by Southwestern Bell Telephone

March 15

The registration deadline for Charm & Etiquette school—an 8 week session—is on Tuesday March 15 at 6 p.m. Individuals can learn such things as: modeling, wardrobe, table manners, telephone skills, posture and much more.

Programs, facilities and services are available for individuals with disabilities in West Park.

For more information call (214) 721-2519.

The Joffrey Ballet will present Billboards, a full-length, full-company, rock ballet, on Tuesday, March 15 at Fair Park's Music Hall. The production runs through Saturday, March 19.

For more information call (214) 520-2929.

March 20

The 2nd Annual State Conference of the Texas Federation of housing Counselors, Inc. will be held at the holiday Inn Aristocrat Hotel in downtown Dallas.

Featured speakers are Councilman Chris Luna, Dr. Beverly Mitchell-Brooks, opening session speaker, and the keynote speaker, Mr. Alphonso Jackson, Exec. Director of DHA.

For more information call (214) 288-8317.

March 31

The South Central Regional Conference of Alpha Kappa Alpha Sorority, Inc. will be held in San Antonio on Thursday, March 31 through Sunday, April 3.

For more information write Beta mu Omega Chapter, P.O. Box 15726, Fort Worth, TX 76119.

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Interviewing tips for success



Bobbie Elliott

Let's assume you've revamped that dilapidated dialogue, dubiously disguised as a resume' and you've tailored it's presentation to match that of the intended quarry. Let's go so far as to say you've been clever enough to guide this

masterful missile into the hands of the decision maker and you're ready for the showdown.

You've already visualized yourself in the position and functioning like no one they've ever had. All that stands between you and that visualization is an effective interview. You're waiting for that all-important face-to-face meeting across the desk of the decision maker. Suddenly, the phone rings. You run from the shower, grab a towel on the way, stumble over a pile in the hall and barely arrive at the phone to gasp out a wheezy hello. It's them! You're naked, wet and unprepared, but the brass ring is here. Seize the day!

Calm, cool and collected are your

friends of the moment, so don't abandon them and they won't let you down. Simply excuse yourself from the phone with any logical scenario such as the door bell ringing, or the television's too loud. Grab your dossier you've gathered on them and your precious resume' reposition the towel, kick back on the couch, take two deep breaths, smile and prepare to win the gig. It's on!

No smoking nor eating during this moment of truth. Nothing on the planet is more important than the right here and the right now. You won't starve and you were already out of breath, so skip the cigarette. Remember, you're holding a conversation with your future. Speak directly into the mouthpiece with a strong confident delivery. Don't kill yourself with over-familiarity. Stick to surnames, unless prompted to do otherwise. Seize every opportunity to shine with information in response to questions. Don't be a jerk and drop a bunch of yes and no answers. Get through this and you'll get through the door and the real interview, because this is merely a possible step in this minuet of the moment.

Well, here we are. It's time for the big show. you've wrapped up the phone call with an appointment. Start planning the minute you hang up the phone. Make sure you've taken accurate notes, which you will immediately

review and sharpen. Note the time and location on your calendar now!

D-day is here and you've gotten together the obvious, like hair, nails, shower, make-up and wardrobe, but beware of the enemy of excess. You may have been born a liberal, but today you've gone conservative in the basic grooming areas. No wild hair styles, multi-colored nails, party clothes nor flashy jewelry. Short tight skirts and hooker heels are just fine under the street light, but not if you're planning to work some daylight hours.

If you carry an attache' case, don't carry a purse. Nothing worse than fumbling with the pair, while trying to firmly shake the hand of the future.

Hopefully you were wise enough to not party the night before and you got a great relaxed night of sleep, because this is a once in a lifetime sales call and it's up to you to close. You don't want to look back and regret not being alert enough to sell your greatest product—you!

Though you may be on cosmic time, this situation demands a linear time approach, so don't even dream of being late, but by the same token, you don't want to be found sleeping on the door step before the company opens. Fifteen minutes prior to the scheduled meeting should be sufficient time for you to gather your thoughts, review your initial conversation and regroup

for round two.

This may or may not be round two for you, but it's that all mighty face to face encounter you've struggled for all these many months, so let's make the most of it. Once you come into contact with the interviewer, everything from handshake and eye contact to the final thank you is calculated into the equation and you'd better treat all facets with just that much importance.

The main difference between the telephone interview and this encounter is that you have an opportunity to expand with your visual personality, samples of your work and a clearer concept of the interviewer.

Some basic tips of business etiquette:

- * Sit when invited to do so and avoid entertaining the thigh spy.
- * Stay focused and alert.
- * Don't smoke, even if the interviewer does.
- * Be respectful, but remember this is a two-way interview.
- * Remember to shine with every answer.

Good luck, but if all else fails, I have a clue about a few positions open at radio station KNON 89-Point-3-Zero (89.3). I've been celebrating the past month since being named General Manager. Call me on the KNON Community Hot Line anytime: 823-8930, or write to us here at MON.



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Hope for young men

When the idea of an Institute for Minority Males (IMM) was still a proposal, Paul Quinn College (PQC) and the Dallas Urban League decided to form a coalition.

Due to this coalition, the IMM is housed at PQC and we have noted an increase of community support. To date,

there are many other small but very significant and positive developments.

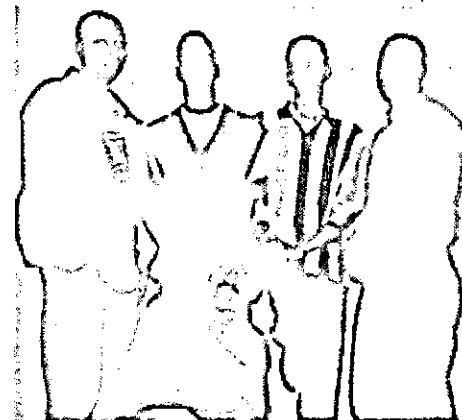
These positive developments are results from the coalition between the Dallas Urban League and the college. We have nine graduates of Phases I-IV of the IMM at PQC this spring. Dr. Lee Monroe was instrumental in granting full scholarships to the students.

The nine former IMM students are now full-time Paul Quinn students and are enjoying the life college students lead. Without the Dallas Urban League's IMM, who could say what these men would be doing with their

lives. Without the insight of Dr. Monroe, many if not all of the former IMM students would probably not be experiencing what college life is about.

The Urban League and Paul Quinn hope this is the beginning of a long relationship. Without the involvement and support of the Dallas community, the IMM program is due to end in April. It would be a crime to crush the dreams of the students who could follow in the footsteps of the nine currently enrolled IMM participants.

For more information call Eric Anderson (214) 376-0396.



Eric Thompson (kneeling) with (l. to r.) Derrick Brown, Chris Reedy, Andrew Penny and Durala Bollin.

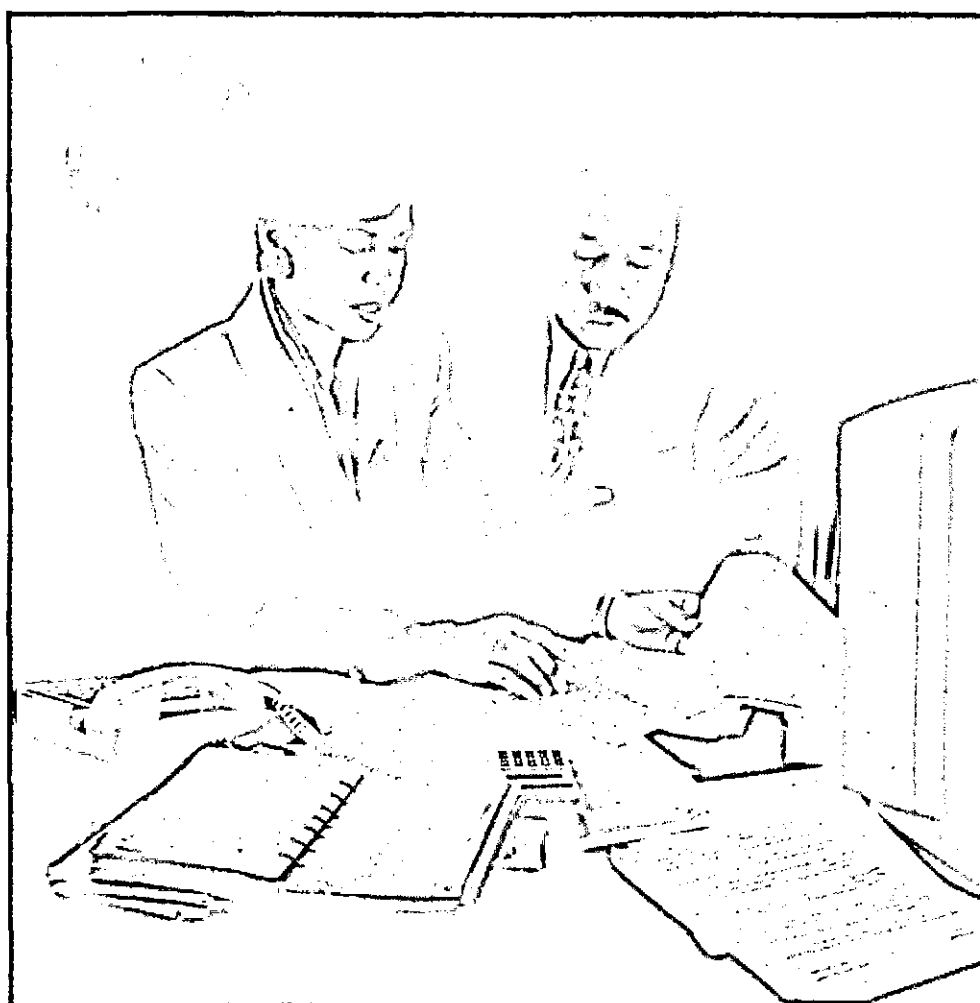
Minority Opportunity News is sponsoring a Leadership/Meeting Management Workshop on March 26th from 9:00-12:00 noon. This action packed and uplifting workshop will focus on the following:

- How to conduct effective, fun, productive meetings
- Equipping the leader for effective meeting management

Workshop Presenters:
Ronald E. Jones, Managing Director, Customer Revenue and Procurement Services
Ralph Ferguson, Director, Municipal Court

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CLOSING DATE: March 4, 1994

Special Services Superintendent
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CLOSING DATE: March 11, 1994

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Beverage Cart Attendant, Golf Cart Aide - \$5.14/Hour
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Kiddle Camp Coord., Playground Coord. - \$6.34/Hour
Day Camp Coord., Fishing Camp Coord., Teen Adventure Coord. - \$6.70/Hour
Recreation Aide - \$7.37/Hour
Bus Driver - \$8.93/Hour
Applications must be submitted by March 25, 1994.

TEMPORARY SUMMER POSITIONS IN PARKS and GOLF COURSE MAINT.:

Summer Grounds Maint. Wkr. - \$6.02/Hour
Summer Intern - \$6.70/Hour
Applications must be submitted by March 25, 1994.

For further information, call Career Information Lines:

Professional/Clerical: 578-7116

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City of Plano Human Resources/Personnel Dept.
Municipal Center - 1520 Avenue K
Plano, Texas 75074
ADA/EOE/AA

LEGAL SECRETARY 2 CITY ATTORNEY'S OFFICE

The City of Garland, Texas is seeking an individual with administrative experience. Preferably two years legal background to work in our City Attorney's office. This individual must have good oral and written communication skills and a willingness to take on challenging and diversified assignments. Must be a self starter with proven administrative capabilities plus word-processing background and typing 45 wpm per minute. Starting Salary \$9.14 per hour commensurate with experience. Benefits include retirement, vacation, sick leave, and health benefits.

CITY ATTORNEY

The Office to the City Attorney of the City of Garland, Texas, is seeking an attorney to prosecute cases in municipal court, to provide advice and assistance to the police, fire and various other departments of the City, and to handle other matters assigned by the City Attorney. Applicants must be licensed in Texas, have a good academic record, and possess good writing skills. Experience is preferred. Salary starts at \$33,945.

PARALEGAL / OFFICE MANAGER

The office of the City Attorney of the City of Garland, Texas, is seeking a paralegal / office manager to provide legal services to the office of the City Attorney, to coordinate administrative activities, and to supervise subordinate staff.

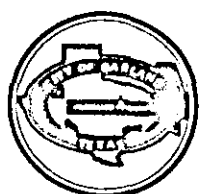
Applicants must be a graduate from a certified paralegal or legal assistant program and have four years experience in a legal office, including one year experience in a position which supervises one or more subordinate staff; or an equivalent combination of training and experience, typing a net 45 words per minute. Starting salary of \$25,480 commensurate with experience. Benefits include retirement, vacation, sick leave, and health benefits. Apply in person or call for an application at (214) 205-2475 (no resumes accepted without a completed application).

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Apply in person (Mon.-Fri., 8 a.m. to 5 p.m.) or call for an application at (214) 205-2475 (No resumes accepted without completed application).



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Hensel Phelps Construction Co.

is actively soliciting proposals from Minority and Female Subcontractors and Material Suppliers in all trades for the construction of the 2000 Bed State Jail Facility - Mode I, Dallas County, Texas. We will be taking sub bids and material quotations at our Austin Office, P.O. Box 15547, Austin, Texas, 78727 on Tuesday, March 15, 1994, Prior to 2:00 p.m. Hensel Phelps Construction Co. is available at (512) 251-2411 or Fax (512) 251-8023. Our Company is an E.E.O. Employer. We encourage and actively solicit from minority and female subcontractors and suppliers for all projects.



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(817) 531-8818

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(214) 380-9086

DENISON

405 S. Armstrong
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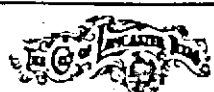


Assistant Superintendent of Golf Course Maintenance

Assists Golf Course Superintendent with planning, scheduling, and supervising the maintenance and construction of greens, tees, fairways, roughs, bunkers and other golf course related facilities. Two years experience in Golf Course Maintenance operations. Must have working knowledge of chemical fertilizer applications, golf course irrigation systems and golf course maintenance equipment operations.

Starting Salary Range:
\$19,734 - \$21,932

Please submit applications to Personnel Dept.,
211 N. Henry Street, Lancaster, TX 75146
An Equal Opportunity Employer (MFD)



Maintenance Worker (Golf Course)

Responsible for maintaining golf course greens, repair cart paths, clean golf course facilities and repair equipment. Must be in good physical condition, ability to operate mowing equipment and previous golf course maintenance experience helpful, but not required.

Starting Salary Range:
\$6.15 Hr.

Please submit applications to
Personnel Dept., 211 N. Henry Street,
Lancaster, Texas 75146.
The City of Lancaster is an Equal
Opportunity Employer (MFD).

BIDS FOR ADDISON AIRPORT

The Town of Addison will be requesting bids, in April 1994, for Improvements at the Addison Airport. The Town has a goal of 15% participation by DBE's, including minorities, women and small businesses. All qualified DBE's which are certified by NCTCOG, DART, DFW Airport, or any other government agency receiving Department of Transportation Funds, are encouraged to contact the Town by April 1, 1994.

The improvements will consist of Improvements to the Run-up area on the north end of the airport and a Service Drive around the south end of the airport. Some of the types of work are:

*Excavating *Hauling *Base Material
*Asphalt *Drainage Work *Lighting

For more information please contact: Clyde Johnson, Purchasing Manager for the Town of Addison, at 214-450-7090.



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NOTICE OF INTENT TO SOLICIT FOR SERVICES

WAREHOUSE RETRIEVAL AND STORAGE SUPPORT SOLICITATION NO. 0760-94-0044

The Dallas Office of the Resolution Trust Corporation (RTC) is seeking to identify a prospective contractor to provide warehouse retrieval and storage support at its warehouse facility at 2828 Merrell, Dallas, Texas. These services may include, but are not limited to warehousing of documents in an orderly manner, utilization of computers to retrieve documents, and retrieval and shipping of warehoused records.

Minimum qualifications will include one warehouse foreman with at least five years warehouse supervisory experience and a knowledge of computers and software, six data entry clerks having a knowledge of office automation hardware, office filing systems, typing and inventoring of files, and six warehouse workers capable of retrieving and reshelving boxes and capable of operating various warehouse equipment. The Service Contract Act is applicable.

The RTC intends to award a single Agreement under this solicitation. Responding firms should be qualified in all areas mentioned. All responses will be reviewed for completeness and incomplete responses may be rejected. Responses to this notice must be prepared, in the form of a one page letter, on official company letterhead and signed by an officer of the company. Each response must include the following: the solicitation number #0760-94-0044, the company's tax identification number, a statement of the firm's capabilities in the above described areas and relevant information detailing a firm's minority- or woman-owned business status. It is the intent of RTC to distribute a solicitation of services to all firms responding as directed and in a timely manner.

Responses to this advertisement must be mailed, faxed, hand delivered or sent overnight express mail to:

RESOLUTION TRUST CORPORATION
ATTN: D. RUDD, CONTRACT SPECIALIST
3500 MAPLE AVENUE
DALLAS, TX 75219-3935
PHONE: (214) 443-7904
FAX: (214) 443-4874

ORAL REQUESTS WILL NOT BE CONSIDERED.
ALL REQUESTS MUST BE RECEIVED NO LATER THAN
3p.m. CST, FRIDAY, MARCH 9, 1994.
Late responses will not be considered.

For More Information about
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Printers with a four-color press capable of printing on 10-point stock. Experience with large quantities and quick turnaround is necessary. Prices must be competitive.

FOIL LAMINATED PAPER STOCK.

Companies capable of delivering large quantities of foil laminated paper board on short notice. Must be able to laminate foil to 10-point coated one-side paper. Prices must be competitive.

Please respond in writing to:

Yvett Galvan Nava or

Loretta Hawkins,

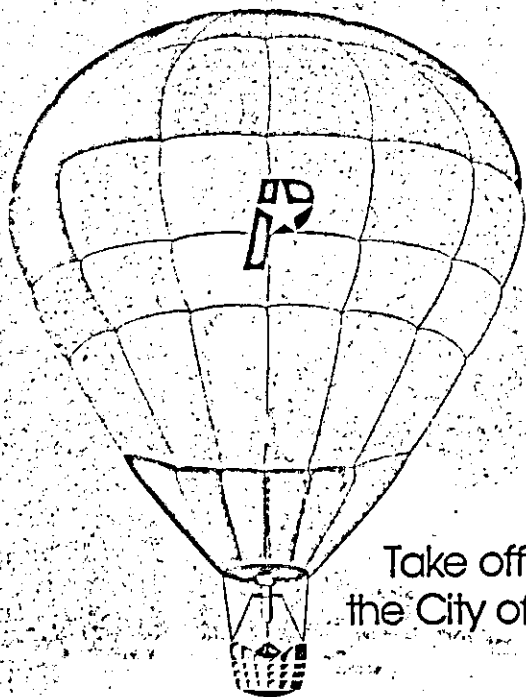
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Career Opportunity



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Restoring The Confidence

NOTICE OF INTENT TO SOLICIT FOR SERVICES

TECHNICAL RESEARCH AND WAREHOUSE SUPPORT SOLICITATION NO. 0760-93-0203

The Dallas Office of the Resolution Trust Corporation (RTC) is seeking to identify a prospective contractor to provide technical research and warehouse support at its warehouse facility at 2828 Merrell, Dallas, Texas. These services may include, but are not limited to, indexing files, organizing documents, cataloguing documents and records with respect thereto, computer filing and retrieval of documents, and support of the warehouse staff.

Minimum qualifications will include a research coordinator with five years experience in bank records and records management, thorough knowledge of financial institution records categories and electronic data processing, twelve research technicians with thorough knowledge of financial institutions records and electronic data processing, two office clerks with typing, word processor and telephone skills. The Service Contract Act is applicable.

The RTC intends to award a single Agreement under this solicitation. Responding firms should be qualified in all areas mentioned. All responses will be reviewed for completeness and incomplete responses may be rejected. Responses to this notice must be prepared, in the form of a one page letter, on official company letterhead and signed by an officer of the company. Each response must include the following: the solicitation number #0760-93-0203, the company's tax identification number, a statement of the firm's capabilities in the above described areas and relevant information detailing a firm's minority- or woman-owned business status. It is the intent of RTC to distribute a solicitation of services to all firms responding as directed and in a timely manner.

Responses to this advertisement must be mailed, faxed, hand delivered or sent overnight express mail to:

RESOLUTION TRUST CORPORATION
ATTN: D. RUDD, CONTRACT SPECIALIST
3500 MAPLE AVENUE
DALLAS, TEXAS 75219-3935
PHONE: (214) 443-7904
FAX: (214) 443-4874

ORAL REQUESTS WILL NOT BE CONSIDERED.
ALL REQUESTS MUST BE RECEIVED NO LATER
THAN 3p.m. CST, FRIDAY, MARCH 9, 1994.
Late responses will not be considered.

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Provides product support of extensive complexity to clients, including the support of management of the daily control systems specifically; general ledger, fixed assets and accounts payable. Assumes responsibility for project management and coordination of system enhancements, software leases and client service requests. Prepares complex business support requirements serves as a liaison between clients and computing facility for project research, feasibility, development and implementation.

BENEFITS ASSISTANT

Responsible for assisting in administering employee benefits including answering employee inquiries, research and problem solving; conducting new employee orientation; and supporting HRIS reporting and data entry for payroll. Typing of 50 wpm, Lotus and Word Perfect skills required, HRIS experience helpful. Must be detailed and customer service oriented. Previous experience in a related area is required, benefits experience helpful. Some college preferred.

Qualified candidates should mail their resume and salary requirements, INDICATING POSITION OF INTEREST to: Guaranty Federal Bank, 8333 Douglas Avenue, Human Resources Department, Dallas TX 75225.

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For more information, or to set up an interview, please call: Linda Walker at
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REQUEST FOR PROPOSALS

The Housing Authority of the City of Dallas, Texas (DHA) will receive proposals from Engineering Firms for Civil Engineering Services for the Grading, Landscaping, Street Repairs and Replacement of Water Distribution and Sanitary Sewer System at Rhoads Terrace Tex 9-9. Proposals will be received until 2:00 P.M., on Tuesday, March 15, 1994, at DHA's Central Office, Development and Planning Department, 3939 N. Hampton Rd., Suite 350, Dallas, Texas 75212. Proposal submission documents are on file and may be acquired at DHA's Central Office, Development and Planning Department, 3939 N. Hampton Rd., Suite 350, Dallas, Texas 75212.

The DHA reserves the right to reject any or all proposals or to waive any informalities in the solicitation.



INVITATION FOR BIDS

The Housing Authority of the City of Dallas, Texas (DHA) will receive bids for the Construction of a Multi-Purpose Facility at Turner Courts, Tex 9-8, until 1:00 P.M., on Tuesday, March 22, 1994, at DHA's Central Office, Development and Planning Department, 3939 N. Hampton Rd., Suite 350, Dallas, Texas 75212, at which time and place all bids will be publicly opened and read aloud. A Pre-Bid Conference is scheduled for Monday, March 14, 1994 at 10:00 a.m. at DHA's Central Office Board Room. Bid documents, including Plans and Specifications, may be acquired at DHA's Central Office, Development and Planning Department, 3939 N. Hampton Rd., Suite 350, Dallas, Texas 75212. A \$50 non-refundable fee is required for bid documents.

The DHA reserves the right to reject any or all bids or to waive any informalities in the bidding.



INVITATION FOR BIDS

The Housing Authority of the City of Dallas, 3939 N. Hampton Rd.; Dallas, Texas 75212 is accepting bids for Commercial Property Insurance until 3:00 PM, Monday, May 9, 1994. The coverage is to be effective May 31, 1994. Bid documents will be available on Monday, March 14, 1994. For bid information contact Mrs. Lee Lloyd, Risk Manager: (214) 951-8333.

The housing authority may (1) reject any or all bids if such action is in the public interest, (2) accept other than the lowest bid and (3) waive informalities and minor irregularities in bids received.



INVITATION TO BIDS

The Housing Authority of the City of Dallas, Texas (DHA) will receive bids for the HANDICAP ACCESSIBILITY CONVERSIONS at CEDAR SPRINGS PLACE ADDITION, TEX 9-03, UNTIL 2:00 P.M., on TUESDAY, MARCH 22, 1994, at 3939 N. Hampton Rd., Suite 350, Dallas, Texas 75212, at which time and place all bids will be publicly opened and read aloud. Bid documents, including Plans and Specifications, may be acquired at DHA's Central Office, 3939 N. Hampton Rd., Suite 350, Dallas, Texas 75212.

The DHA reserves the right to reject any or all bids or to waive any informalities in the bidding.



REQUEST FOR PROPOSALS

The Housing Authority of the City of Dallas, Texas (DHA) will receive proposals from Engineering Firms for Civil Engineering Services for the Streets, Sidewalks and Landscape Improvement at Turner Courts Tex 9-8. Proposals will be received until 2:00 P.M., on Tuesday, March 15, 1994, at DHA's Central Office, Development and Planning Department, 3939 N. Hampton Rd., Suite 350, Dallas, Texas 75212. Proposal submission documents are on file and may be acquired at DHA's Central Office, Development and Planning Department, 3939 N. Hampton Rd., Suite 350, Dallas, Texas 75212.

The DHA reserves the right to reject any or all proposals or to waive any informalities in the solicitation.

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All MBE, WBE, and SBE firms are encouraged to participate. For viewing plans on this project, or if you have questions, please contact The Cadence Federal Group in Dallas at (214) 717-5658.

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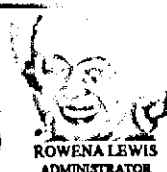
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