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Early Voting ongoing until Nov. 4

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Plano makes Best of Halloween

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Cowboys of Color hittin' the saddle

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RUINED plays at Bishop Arts

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Black women will decide the next US President

By Freddie Allen
NNPA Newswire Managing Editor

Black women will play a key role in electing the next president, according to a recent report by the American Federation of Labor and Congress of Industrial Organizations (AFL-CIO).

The AFL-CIO is a national trade group and the largest federation of unions in the United States.

Carmen Berkley, the director of civil, human and women's rights policy at the AFL-CIO said that the labor group wanted to provide context to the power that Black women voters have displayed over the past two presidential election cycles. In the briefing paper, researchers provided a case for why labor unions and non-profit organizations should be paying attention to Black women.

"Without Black women, President Obama would not have won the White House in 2012," said Berkley. "Black women voters delivered in key battleground states like Ohio, Pennsylvania and Florida where President Obama picked up 67 additional electoral votes."

Berkley continued: "If Black women had not turned out, President Obama would have been five electoral votes shy of winning the presidency."



Denise Rolark Barnes said that Black women voters could make a monumental difference in the outcome of the 2016 election, just like they did in 2012. This photo was taken during a recent press conference at the National Press Club in Washington, D.C. (Freddie Allen/AMG/NNPA)

Denise Rolark Barnes, the publisher of The Washington Informer and chairwoman of the National Newspaper Publishers Association (NNPA) said that Black women voters could make a monumental difference in the outcome of the 2016 election, just like they did in 2012.

But Rolark Barnes also expressed concerns that neither of the presidential candidates have touched on the issues that are important to Black women and single parents, who are also the primary breadwinners in their families; issues like health care,

education and the environment are very important to Black women and their families.

"I don't think we've heard enough from the candidates about how they plan to address issues that affect Black and Latino families," Rolark Barnes said.

Recently, Democratic presidential nominee Hillary Rodham Clinton spoke at a campaign rally in Durham, N.C., flanked by "Mothers of the Movement," a group of Black

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COMMENTARY

Early voting is critical to our democracy

By Rosetta Perry
Publisher
The Tennessee Tribune

Early voting has already begun in some 37 states and Washington D.C. Yet, many Blacks remain unaware of this option, or of the benefits it offers. But the folks who want to suppress the Black vote sure know about it.

One of the first things done in North Carolina was to cut back on options

for early voting, as well as hours polling places would be open, and spots where people could go. Fortunately a federal court not only struck down the state's discriminatory voter ID provision it erased those barriers to early voting as well.

In Alabama, drivers license centers in Black neighborhoods had their hours shortened or in some

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Cathy Hughes



Tamala Austin



Ron Busby, Sr.

On the GO??? But still need to be in the KNOW!!! Bookmark NorthDallasGazette.com on your phone or mobile device!!!



Cathy Hughes

Silver Spring, MD (BlackNews.com) — Howard University honored Cathy Hughes, founder and chairperson of Radio One, Inc., the largest Black-owned multi-media company in the country, with the unveiling of the Cathy Hughes School of Communications Sunday. During an exclusive, star-studded extravaganza, the prestigious university commemorated her lifetime commitment to excellence. University and public officials Dr. Wayne A. I. Frederick, President, Howard University; Congressman Elijah E.



Cummings (D-MD 7th District); Gracie Lawson-Borders, Ph.D., Dean of Cathy Hughes School of Communications; Congressman Chris Van Hollen (D-MD 8th District); and Civil Rights

Leader Rev. Al Sharpton recognized Hughes for blazing the path for African Americans in the media and communications industry.

“She took the mute off of Black America,” said Rev. Sharpton. “We were on mute, we couldn’t talk. She made talk radio stations. She preserved our culture; she gave us TV One. We can speak for ourselves, to ourselves, and [that] is an enormous contribution to our people.”

Hughes remarked that she was humbled to be honored by the institution that helped her find her voice as an educator and entrepreneur with a passion for her community.

“My whole goal in life has been to get pertinent information to my community that they can use to uplift and improve the quality of their lives and their lifestyle,” said Hughes. “Becoming the namesake for Howard University’s School of Communications and having my life’s work celebrated -- it’s like a dream!”

Hosted by Emmy-nominated actor Anthony Anderson (Black-ish), along with narration from radio host and film director Russ Parr, the three-hour celebration featured keynote speeches and performances from a variety of award-winning and notable entertainers, including

writer/director/choreographer Debbie Allen representing Howard’s Board of Trustees; R&B artist Joe; and Gospel artists Donald Lawrence, Richard Smallwood and Vashawn Mitchell who performed a rousing medley of Gospel favorites brought the audience of friends, family and supporters to their feet in praise. YouTube Harpist Tulani and Howard University Gospel Choir also took to the stage, while Hughes’ son Alfred Liggins III, CEO of Radio One, Inc., offered heartwarming remarks of gratitude and appreciation.

Other prominent figures in attendance included Balti-

more Mayor Stephanie Rawlings-Blake, Congresswoman Eleanor Holmes Norton (D-DC), television and radio personality Bevy Smith and from Hughes’ upcoming TV One original movie “Media,” actresses Chrystee Pharris and Denise Boutte.

Hughes, who started her career in radio at Howard University, is a dynamic, media pioneer who demonstrates the power of one -- one woman, one vision, one company -- Radio One. As Founder and Chairperson of Radio One, Inc., the largest African-American owned

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Tamala Austin

As the owner and founder of Jive Juice, Tamala Austin knows the secret to a soaring business, self-care and a slim waistline — fresh ingredients and a messy kitchen.

At the age of 41, Austin began juicing for health benefits out of her own kitchen. Four years, 21 juices and an EMBA from Texas Woman’s University later, Austin now is fielding phone calls and offers from gyms and grocery stores around the greater Houston area, who all are interested in selling Jive Juice.

Born and raised in Hous-



ton, Austin earned her bachelor’s degree in accounting from Texas Southern University. After graduation, she began working in the oil and gas industry until four years ago, when she was diagnosed with high blood pres-

sure.

Rather than relying on medication to manage her high blood pressure, Austin committed to making positive, healthy changes to her diet and began exercising. She decided to try juicing and quickly fell in love with it.

“I started sharing my juices with my family and friends and the next thing I know, they’re calling me up and requesting I make more for them,” Austin said.

When she began to receive specific requests for juices, Austin researched how to package, market and sell her product. She started to sell part time, while still

working full time in the oil and gas industry. However, Austin wasn’t making the contacts she needed to really get her business up and running, so she decided to pursue her executive master’s degree in business administration and began taking classes at Texas Woman’s University in Houston.

“Being a single mom, I knew I could take online courses at Texas Woman’s, so I could continue to work, gain the insight and connections I needed to grow my business and still be a Mom.”

Austin was enrolled in the MBA Executive track program in Fall 2013 and grad-

uated in Spring 2014. She completed a business plan for Jive Juice as her capstone or final project, zeroed in on how best to market and position her company and networked with industry leaders in Houston — which her professors connected her to — all as a part of her curriculum.

After graduating from Texas Woman’s, Austin earned her health coach certification and began to tap into the possibilities and potentials of her juices, specifically focusing on how they can help others improve their health. She noted that juicing can help ameliorate a variety of health issues in-

cluding high blood pressure, diabetes, low sex drive and menopause to name a few.

“I believe any specific ailment we have we can be treated through what we eat. I’ve seen it in myself and my family members,” she said.

Austin works with a team of doctors in Houston to concoct specific juice blends, each blend geared toward specific outcomes. Her favorite juice is called Sweet Beat — a blend of beets, carrots, apples, pineapples and ginger — and is great for your heart, liver and blood pressure. Jive Juice offers 21 different juices, and will deliver them to your home or office.

Ron Busby, Sr.

WASHINGTON, D.C. — The U.S. Black Chambers, the only national advocacy organization working solely to advance Black businesses and building economic power in the Black community, was named Distinguished Advocate of the Year.

The award, given by the U.S. Department of Commerce’s Minority Business Development Agency was announced as part of the 2016 National Minority Enterprise Development Week Award winners. This is the first year USBC has earned this award.

Each year MBDA honors “Champions of Minority



Business Development” through its National MED Week. The initiative recognizes the achievements of minority entrepreneurs, along with those individuals and organizations that have demonstrated leadership and commitment in advancing global minority business enterprise.

“Each year the U.S. Black Chambers’ commitment to building the economic power of the Black community is strengthened.

Whether talking to officials in the federal administration, or working with larger corporations, advocacy on behalf of small business and economic empowerment is a cornerstone of our work,” said Ron Busby, Sr., the president and CEO of the U.S. Black Chambers.

“USBC’s partnerships are key to our success, and to the success of the Black community. We’re proud to be honored by the Minority Business Development Agency, and look forward to our continued collabora-

tive work.”

The U.S. Black Chambers, Inc. (USBC) provides committed, visionary leadership and advocacy in the realization of economic empowerment. Through the creation of resources and initiatives, we support African American Chambers of Commerce and business organizations in their work of developing and growing Black enterprises. The USBC is an association of more than 100 self-sustaining viable Black Chambers and small business associations nationwide and serves close to 250,000 small businesses. More information can be found at www.us-blackchambers.org.

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Trump is simply lying about voter fraud

By Julianne Malveaux
NNPA Newswire Columnist

I watched the Presidential debate on October 19 in both awe and horror. Awe, because I truly do not understand Mr. Trump's temerity to lie, interrupt, sniff, sigh, and interject offensive comments (“such a nasty woman”) in lieu of disagreement. The horror came when Mr. Trump asserted that he would not necessarily accept the result of an election he has described as “rigged” (actually, in Trump's world, anything that does not go his way is rigged – debates, primary elections, Emmy Awards). Trailing in the polls, Mr. Trump is playing the same racial games he has played throughout the elections, suggesting that there is massive voter fraud in cities like Philadelphia and Detroit, cities with large African American populations, that dead people are voting, and that millions of voter registration records are wrong.

There have been dozens of reports that refute the Trump claims. According to analysis by a professor at Loyola Law School in Los Angeles, Calif., only 31 of more than 1 billion votes cast since 2000 have been

fraudulent. The Brennan Center for Justice, housed at the New York University School of Law has studied voter fraud and found that allegations are most often unfounded. Trump also cited a Pew Center study that indicated that one in eight voter registrations might be inaccurate. But Pew says inaccurate registration may not be fraudulent ones. As an example, some people have not changed their addresses, and will do so before they attempt to vote again. These folks aren't committing fraud, they've simply moved. The Pew Center says that our nation's voter registration system needs an upgrade. They have not identified massive voter fraud as a problem. Donald Trump, though, is the master of manipulative repetition. Just like he hammered on “Little Marco,” “Low Energy Jeb” and “Crooked Hillary,” now he is hammering on voter fraud, whether it is accurate or not. At least one fact-checker has detailed how wrong Trump is and has described his claims as “bogus.”

Claims of voter fraud divert attention from a more significant issue: that voter suppression makes it more

difficult for many to vote. Too many states have instituted new voter ID laws, reduced the number of early voting days, consolidated precincts (forcing people to travel further to vote), and purged people from voting registrations polls. Several organizations are providing backup for voters, including the website www.iwillvote.com that allows people to check their voter registration. But with registration deadlines closing in this handful of days before the election, it is likely that some people who want to vote will not have the opportunity.

This voter suppression has been deliberately, and it has had a partisan skewing. Why can a gun registration be used as appropriate voter identification, but not a student ID? Rule shifting has gained the attentions of conservative appeals courts. As an example, the Fifth Circuit Court of Appeals in Texas voided Texas Voter ID laws. Wisconsin's voter restrictions were also disallowed. Most notably, a federal appeals court shot North Carolina down and, were uncharacteristically critical. The court wrote that, “Although the new provisions target African Americans

with almost surgical precision, they constitute inapt remedies for the problems assertedly justifying them and, in fact, impose cures for problems that did not exist.”

Is there voter fraud? If only 31 cases, out of a billion votes, were found fraudulent, we can say that there is a bit of fraud, something that is less than a fraction of one percent. At the same time, voting restrictions imposed in 2014 and 2015 were set to block over 1.3 million voters in Ohio, North Carolina, Virginia, and Wisconsin, all swing states. Should we be more concerned about voter fraud (31 claims out of one billion votes cast) or the 1.3 million Americans who have been deliberately and “surgically” excluded from the voting process through voter suppression?

African Americans know rigged elections. Our voices have too often been rigged out of the electoral process. Fannie Lou Hamer was beaten to within an inch of her life because she dared organize people to vote. Medgar Evers was killed because he dared organize Black folks to vote. Our people overcame grandfa-

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cases closed. In Texas, Wisconsin and Pennsylvania, Republican legislators took measures to limit or restrict early voting.

In several instances, courts have stepped in to temporarily block these changes, but most are under appeal.

Indeed, the Trump campaign may mount a challenge to the results because of supposed fraud. Despite repeated findings by multiple non-partisan surveys and pollsters that fraud is almost non-existent, the folks who want to suppress voting like to link early voting to supposed fraud.

There are two main reasons for the repeated attacks on early voting. One is that

surveys show most of the biggest proponents of early voting tend to support Democrats; people of color, millennials and young people in general, women and seniors.

These are all groups anxious to avoid crowds or whose lives are such that it is easier for them to vote early or even via absentee ballot rather than stand in lengthy lines on Election Day.

The second reason that the Republicans tend to want limits on early voting is the fear that if one of their candidates gets falls behind in the early results it will hinder their attempts at a late rally of their supporters.

The Tribune urges all its

readers who are in a position to do so to please take advantage now of early voting. Don't wait until the last minute to decide you don't want to fight the long lines or bad weather.

One thing that can be counted on is that the Trump crowd will show up at the polls on November 8. He is counting on a late push while also hoping that parts of the coalition that elected Barack Obama twice will stay home.

For Democrats, there is a chance to not only keep the White House, but also to regain the House and Senate. It is not a sure thing by any stretch of the imagination, but it is possible.

Sadly, there is also a chance for a disgusting buffoon who is courting all the

worse elements of this nation to capture the White House and for his buddies to hold on to the House and Senate.

That nightmare scenario would result in Trump being able to pack the United States Supreme Court and who knows what else could happen.

But he and his cronies can be stopped. Everyone who doesn't want to see America marching backward, must let their voice be heard.

A great way to do that is to participate in early voting as soon as possible.

The Tennessee Tribune is a member publication of the National Newspaper Publishers Association. Learn more about becoming a member at www.nnpa.org.

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DART's rail-connected development driving regional growth

Transit Oriented Development near DART Rail, like CityLine and the continued growth in the Cedars south of downtown Dallas, is driving the North Texas economic boom with more than \$7 billion in economic impact from new or planned construction within a quarter mile of rail stations.



Researchers from the Economics Research Group at the University of North Texas, led by Michael Carroll, Ph.D., also determined this activity in 2014 and 2015 generated more than 43,000 jobs resulting in nearly \$3 billion in wages, salaries and benefits. A

2014 study from UNT identified \$5.3 billion in transit-oriented development near DART Rail stations between 1996 and 2013.

“DART, and the projects around it, will sustain our continued growth,” Carroll says. “This very rapid increase in investment and

development activity around DART stations reflects the improvement in our regional economy. More important, this proves the wisdom of regional leaders in building a regional transit network like DART.”

The regional economic

benefit takes many forms. Completed or under construction transit-oriented development near DART stations has already generated \$69 million in state and local tax revenue. The study also projects potential spending for planned or proposed developments could produce another \$160 million in state and local tax revenue.

“Increased property values and the revenues generated from that is another way Dallas and the other DART cities are benefitting from our investment,” Dallas Mayor Mike Rawlings says. “DART has created

new connections to attract developers to fertile areas for investment. We see that transformation in all parts of our city and are excited to see what’s next.”

Investment paying dividends

The 93-mile light rail system, the nation’s longest, was built at a cost of \$5.5 billion. The most recent extension, three miles, connecting a renewed Ledbetter Station to the campus of the University of North Texas Dallas, opened Oct. 24.

“This study reminds us transportation is more than a ride from one point to an-

other,” DART President/Executive Director Gary Thomas says. “Developers see the benefit. That’s why they’re putting their money into new live/work/play communities close to our stations. The value of those projects significantly exceeds the regional investment in rail and they are changing the face of our region.”

A development magnet in good times and bad

Authors of the 2014 study found DART could make substantial contributions to regional economic health

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Tips to remember when preparing to become a caregiver

By Nathaniel Sillin

Becoming a caregiver for an aging relative or loved one is a profound expression of love. You may find that you will begin to take on many of the responsibilities they might have had

while raising you. Like raising a family, being a caretaker can be physically, emotionally and financially challenging but it is also extremely rewarding. It’s a responsibility that millions of people take on each year out of love for their fami-

lies. Whether you are preparing to care for a parent or another relative, understanding and preparing for the financial implications can help you provide the best care possible.

Start the discussion with

your family

Whether you think you’ll provide direct care, decide to hire a caregiver, or both, you can work with your family members, including the relative in question, to create a plan.

Starting the conversation early can help you all reach conclusions without pressure to make a quick decision. You may want to cover the types of care that are available and learn

which your parent prefers. For example, does he or she want to stay at home for as long as possible or prefer to live in an assisted-living home or elderly commu-

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1715	\$100,000 Cashword-D-Rama Overall Odds are 1 in 3.80	\$5	11/21/16	5/20/17
1766	50X Fast Cash Overall Odds are 1 in 3.25	\$5	11/26/16	5/25/17
1689	Lucky Bucks Overall Odds are 1 in 4.68	\$1	12/28/16	6/26/17
1738	Hit \$5,000 Overall Odds are 1 in 4.78	\$1	12/28/16	6/26/17
1762	Spicy 9's Overall Odds are 1 in 4.68	\$1	12/28/16	6/26/17
1754	Cats vs. Dogs – Dogs vs. Cats Overall Odds are 1 in 4.40	\$2	12/28/16	6/26/17
1725	Jungle Gold Overall Odds are 1 in 3.88	\$3	12/28/16	6/26/17

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Musical instrument drive for students

Getting an unused musical instrument into the hands of a deserving student couldn't be easier than giving to the Friends of WRR Instrument Drive.

Music lovers are invited to bring their gently-used orchestra and band instruments (no over-sized instruments, please) to the Morton H. Meyerson Symphony Center on Saturday, Oct. 29, from 10 a.m. – 7:30 p.m. Musical instrument donations can also be taken to any of Sewell Automotive Companies' nine Dallas-Fort Worth locations and the Dallas Sam Ash



Music store until Oct. 29.

This year's beneficiaries — Fine Arts Chamber Players, DSO Young Strings, Dallas Winds, Fort Worth Classic Guitar Society, and Allegro Guitar Society of

Dallas — then distribute the instruments to students in their respective education programs. Friends of WRR will pay for minor refurbishment of instruments that need it.

El Centro partners with Klyde Warren Park to offer enrichment classes

El Centro College is partnering up with one of Dallas' most popular urban park—Klyde Warren—to provide two special classes this spring. Sketching and Creative Writing 101 classes will be held in various locations within the park in October and November.

CREATIVE WRITING IN THE PARK with Samantha Mabry Schulze will be held Tuesday, Nov. 1 and 15 and Dec. 6, from 6 – 7 p.m. in The Dallas Morning News Reading & Games Room.

Need some dedicated time and a scenic location where you can brainstorm your next short story or novel? Would you like a group to share your work-in-progress and get feedback from a novelist and college professor? El Centro College English professor Samantha Mabry Schulze is facilitating Creative Writing 101 with you in mind. Come as you are and bring your ideas and questions to this informal workshop open to writers of all levels of experience! The class is free.

SKETCHING IN THE PARK with Kellie Spano will be held Saturday, Oct. 15 and Nov. 5, from 1 – 3 p.m. in The Dallas Morning News Reading & Games Room.

El Centro College art instructors lead participants through the park to sketch urban scenes of downtown Dallas. Participants should bring a sketchbook and their choice of media. Class is free and open to all ages.

For more information visit www.klydewarren-park.org.

DART, continued from Page 5

even when the area experienced an economic downturn not seen since the Great Depression of the 1930s. "Even through difficult economic times, DART has demonstrated its ability to boost the North Texas economy through its daily operations, capital spending and attracting private investment," said Terry L. Clower, Ph.D., principal author of the 2014 study and now director of the Center

for Regional Analysis at George Mason University.

But the authors of the 2016 study believe the regional environment has fully recovered noting, "The region is one of the fastest growing nationwide in terms of population and continues to be the destination for corporate relocations."

To prove the point, they identified 11 projects in various stages of development,

in all parts of the DART Service Area, with a total economic impact of \$5.1 billion for the region. The list of projects includes development of the Dallas High School site near Pearl Station, an expanded Southwest Airlines Training Facility, and Northshore and the Irving Entertainment District in Las Colinas.

DART's economic impact reports and more information are available at DART.org/EconomicImpact.

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and operated, broadcast company in the nation, Hughes' unprecedented career has spawned a multimedia conglomerate that

generates original content across the spectrums of radio, television and digital media. Her humble beginnings in Omaha, Nebraska,

were not a deterrent to her success but rather part of the catalyst that fueled her ambition to empower African Americans with information and to tell stories from their perspective.

Healthy Relationships 101: Dallas ISD Conrad High School students and educators coming together

Loveisrespect, a project of the National Domestic Violence Hotline, has created toolkits designed to help schools educate Texas students about healthy relationships and recognizing the signs of abuse. At this workshop, students discussed their recommendations and experiences to help educators learn how to best utilize the toolkits and resources at loveisrespect.org to support their students.

Educators have the ability to help young people better understand healthy relationships and learn to recognize the signs of an unhealthy or abusive relationship. By leveraging classroom dis-



Conrad High School Team Participating in Activity (DISD)

cussion, special projects and modeling the appropriate behaviors through words and actions, educators can have a tremendous impact on how students grow to understand and appreciate safe, healthy and respectful relationships.

These toolkits can be used

on their own or as a supplement to a larger curriculum. Teachers are encouraged to use these guides to help prevent and end domestic violence and dating abuse.

The event was held on Oct. 19 at Conrad High School.

ERIC JOHNSON

STATE REPRESENTATIVE

District 100

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Fall Carnival and BOOktacular Basement on Friday in Irving

Have a safe and frightfully fun pre-Halloween celebration at Friday Night Library's Fall Carnival and BOOktacular Basement from 7 to 10 p.m. Oct. 28 at the South Irving Library, 601 Schulze Drive. Come in costume and enjoy a free family-friendly event with candy, stories, games, face painting, and a spooky



haunted house inside the library's basement.

Trunk-or-Treat, 7 to 8 p.m. Fill your candy bags in the library parking lot. Fam-

ilies can also attend a spooky interactive story-walk, where children will parade through Centennial Park stopping at stations and taking turns reading pages from a deconstructed Halloween-themed picture book. Attendees can read at their own pace with their family and friends. Remember to apply bug repellent

before arriving for the best experience.

Monster Midway, 7 to 10 p.m. Try your hand at carnival games for sweets and surprises. There will be activities appropriate for toddlers and older children. Talented face-painters will be in the Monster Midway from 7 to 9 p.m. to take your child's costumes to the

next level.

BOOKtacular Basement, 7:30 to 9:30 p.m. Hop in line to visit a special "haunted house" filled with scary characters and creepy animatronics behind every corner. Discover what lurks in the basement in this spine-chilling after-hours experience for brave adults, teens

and older children. The BOOKtacular Basement is NOT recommended for babies or young children who scare easily. Guests have a limit of two visits through the BOOktacular Basement on Carnival night.

For more information, call the Library's Event Hotline at (972) 721-4612.

Plano included in Top 10 for Best cities for Halloween

What's scarier than the 2016 election? For more than 171 million Americans, the answer is Halloween spending—a real American Horror Story. According to the National Retail Federation, those celebrating Halloween plan to blow a record \$8.4 billion, or an average of \$82.93 per person, on the holiday this year. For con-

text, that's \$1.5 billion more than in 2015. Yikes!

Texans in Plano certainly love the holiday and was featured by WalletHub as the number 8 city of top U.S. cities for Halloween. Irving is number 11 and Garland was featured on the list in the number 17 spot.

The biggest Halloween expenses traditionally in-

clude candy, decorations and cards but especially costumes, with superheroes replacing princesses as the most popular options in 2016.

But exactly how spooky you want this time of year to be—for you and your budget—depends on where you're celebrating and how hard you want to party. To

help you plan for Halloween festivities, WalletHub compared the 100 largest U.S. cities based on 18 key indicators of a hauntingly good time that won't frighten your wallet. They range from "number of costume stores per capita" to "average cost of a Halloween party ticket" to "Halloween weather forecast."



Kids in costume on Halloween can eat for free at area CiCis

Who says you have to go door-to-door to score tasty treats?

From Oct. 28 – 31, Cicis is inviting kids ages 10 and under to come by dressed in their Halloween costumes to enjoy a free Kids Buffet!

That's all the pizza, pasta, soup, salad and dessert they can eat, just for donning their favorite ghost, princess, cowboy or superhero costume!

"Kids love Cicis because they're free to choose the pizzas they want from our buffet, including our popular Stuffed Crust pizza, plus they love playing in the game room," said Sarah



McAloon, Cicis Chief Marketing Officer. "Parents tell us they love Cicis because everyone gets exactly what they want and they can enjoy a great family meal together. So for Halloween we

thought we'd make it even easier for families to choose Cicis by offering a Free Kids buffet for kids in costume with the purchase of an adult buffet and drink."

This Halloween special is

valid at participating Cicis locations. Limit 1 free Kids Buffet per Adult Buffet and

Regular Drink purchased. May not be combined with any other coupon, discount

or promotion. For the restaurant nearest you, visit cicis.com.



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The Texas State Affordable Housing Corporation's Home Sweet Texas and Homes for Texas Heroes programs: helping low and moderate income homebuyers with a new mortgage loan or refinance anywhere in Texas.

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'Neath the Wreath Holiday Market scheduled for Nov. 10-13

Over ten thousand shoppers join in holiday shopping during the Junior League of Collin County's annual 'Neath the Wreath Holiday Market at the Plano Centre.

This fundraiser features the best in holiday and home décor, ladies clothing and accessories, gifts, jewelry, children's items and gourmet food from over 100 carefully selected mer-



chants. They promise there is something for everyone on your shopping list, and invite you to not miss Collin

County's largest holiday shopping event.

The cost is \$10 in advance at Tom Thumb stores, or online at www.neaththewreath.org, and \$13 at the door.

Children under 12 are free for the holiday shopping event. The scheduled times are Thursday, Friday and Saturday: 9 a.m. – 5 p.m. and on Sunday 11 a.m. – 4 p.m.

GARLAND

Free movie: Abbott & Costello at the Plaza

The Plaza Theatre, located at 521 W. State St. in Downtown Garland, offers several free movies throughout the year. This month, get in the Halloween spirit during a free screening of Abbott & Costello Meet the Mummy at 7 p.m. Saturday, Oct. 29.

Movies are first-come, first-served general admission shows. Popcorn, candy, soda and water will be available for \$2 each. For more information, call 972-205-2790 or email Arts@GarlandTX.gov.

McKINNEY

Spine-tingling good time on the square

Residents won't find tricks, just lots of treats as the City of McKinney and McKinney Main Street present Scare on the Square from 4-7 p.m. on Monday, Oct. 31 in historic downtown. This year's event features enchanting activities and fun for the entire family. Admission is free and parking can be found throughout the historic downtown area.

New this year is a concert performance by Rockin with Rhett from 4-5:30 p.m. Costume contests will be available for age groups 0-3, 4-7, and 8-12, and categories for all ages like best Star Wars, recycled, pet and group costumes. Twenty entries will be accepted in each age group and category on a



first-come, first-served basis. Sign-ups begin at 5 p.m. and the contest begins at 5:30 p.m. First place finishers from each age group and category will compete for the grand prize, and the top three entries will be awarded \$250, \$150 or \$100. The contest is sponsored by Main Street Magic & Fun Company.

Historic Downtown McKinney will be closed to traffic starting at 2 p.m. to prepare for Scare on the Square. Little super heroes and mystical creatures will be able to safely trick-or-treat throughout the shops and boutiques starting at 4 p.m. For more information about this howling good time, contact McKinney Main Street at 972-547-2660 or visit downtownmckinney.com.

The McKinney Performing Arts Center (MPAC) is also serving up bewitching good times on Friday, Oct. 21. Residents and visitors will enjoy the unique experience of viewing the cult classic movie, Rocky Horror Picture Show, in the restored theater of the historic Collin County Courthouse. General admission tickets are \$10

and available for purchase online at mckinneyperformingartscenter.org, at MPAC, 111 N. Tennessee St. or by calling MPAC's Emerson Ticket Office at 214-544-4630. \$10 prop kits are also available in limited quantity.

SACHSE Olympian to be honored at library

The United States Olympic Team was awarded 121 medals in the Summer Olympics in Rio this year, 38 of which were bronze, one of which is in Sachse, the one awarded to Jackie Galloway in taekwondo.

"To have a resident of Sachse be among the 38 people in the entire country to have been awarded a bronze medal, and one of only 121 Americans to have any kind of medal is incredible," says Sachse Public Library Manager Mignon Morse.

The Sachse Library is hosting a presentation by Jackie Galloway on Monday, Nov. 7 at 6:30 p.m. Called "An Evening with Jackie Galloway," the event will feature the story of how Jackie became an Olympian, in her own words. The presentation will be followed by a brief demonstration of the sport, and after the demonstration, a meet and greet will allow fans to obtain autographs and take photos with Jackie.

Cowboys of Color National Finals Rodeo will feature a tribute to Prince

The Cowboys of Color National Finals Rodeo rides into the Mesquite Arena, Saturday, Oct. 29. This fast-paced action packed rodeo entertains and educates the audience about the forgotten cowboys and pioneers who played a significant role in the settling of the American West.

"This year we are bringing back the Pony Express Relay; always a crowd favorite," said Rodeo Producer Cleo Hearn. "We also have an outstanding young local entertainer, Thomas Lightfoot, who will be singing



The 2016 Cowboys of Color National Rodeo Finals will include the return of the Pony Express and a tribute to Prince.

Purple Rain in "A Tribute to PRINCE" during our Kickin' in the Dirt" activity. That's dancing in Cowboy terms."

According to Hearn, Coy

Poitier has also put together a wonderful video of PRINCE's life and music to

See COWBOYS, Page 13

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Art Centre Theatre brings Burton's *Nightmare Before Christmas* to stage through Nov. 6

For the first time ever, Art Centre Theatre (ACT) brings Tim Burton's clay-mation classic to the stage for a musical event. When the king of Halloweentown, Jack Skellington, loses his way, he stumbles upon a world, the likes of which he has never seen.



Jeremy Bukaty as Jack (Image: ACT)

Finding himself in Christmastown, a place of happiness and love Jack believes

this is his opportunity to take on a brand new challenge. Deciding that he can

perform this new found holiday of Christmas, Jack attempts to do so with the help of his monstrous friends in Halloweentown. Through beautiful sets and magnificent special effects, the ACT team promises to bring audiences a riveting and fun experience for all ages, just in time for Halloween.

Nightmare Before Christ-

mas runs until 3:30 p.m. on Sunday Nov. 6, with two shows daily during the weekends. Tickets can be purchased online at www.artcentretheatre.com or at the door.

For a complete schedule and full details visit artcentretheatre.com. The Art Centre Theatre is located at 5220 Village Creek Drive, Plano, 75093.

Chuck Berry plans to celebrate 90th Birthday with a new album in 2017

ST. LOUIS — Chuck Berry, the artist who codified the sound, rhythm and language of rock and roll, celebrated his 90th birthday on Oct. 18 with the surprise announcement he will release a new album — titled simply 'CHUCK' — in 2017 on Duotone Records (an Entertainment One Company). Comprised primarily of new, original songs written, recorded and produced by the founding rock and roll legend, 'CHUCK' is Berry's first new album in thirty-eight years.

The new album was recorded in various studios around St. Louis and features Berry's longtime hometown backing group — including his children Charles Berry Jr. (guitar) and Ingrid Berry (harmonica), plus Jimmy Marsala (Berry's bassist of forty years), Robert Lohr (piano), and Keith Robinson (drums) — which has supported him for over two decades on over two hundred residency shows at the famed Blueberry Hill club. More details about 'CHUCK' and other Berry-related events will be revealed in the coming weeks.

"This record is dedicated to my beloved Toddy," said Berry, referring to his wife of 68 years, Themetta Berry. "My darlin' I'm growing old! I've worked on this record for a long time. Now I can hang up my shoes!"

"What an honor to be part of this new music," says Charles Berry Jr. "The St. Louis band, or as dad called



us 'The Blueberry Hill Band,' fell right into the groove and followed his lead. These songs cover the spectrum from hard driving rockers to soulful thought provoking time capsules of a life's work."

Dualtone president Paul Roper adds: "It is a great honor to be a part of this record and the broader legacy of Chuck Berry. This body of work stands with the best of his career and will further cement Chuck as one of the greatest icons of rock and roll."

It would be impossible to overstate Chuck Berry's influence on popular culture around the globe (and beyond it). According to Rolling Stone magazine he "laid the groundwork for not only a rock and roll sound but a rock and roll stance," and many of his compositions — "Maybellene," "Roll Over Beethoven," "Rock and Roll

Music" and others — have become the genre's canonical texts. Another, "Johnny B. Goode," is the only rock and

roll song included on the Voyager Golden Record, launched into space in 1977, and intended to represent life and culture on Earth to extra-terrestrial beings.

Berry received a Grammy Lifetime Achievement Award in 1984, and was in the inaugural class of Rock and Roll Hall of Fame inductees in 1986. He was awarded a Kennedy Center Honor in 2000, placed #5 on Rolling Stone's list of the 100 Greatest Artists of All-Time in 2010, and was given the first-ever PEN Award for literary excellence in lyric writing in 2012. More recently, he was the subject of a widely discussed essay by author

See CHUCK, Page 16

Ring of Fire at the Water Tower is a winner

By Margaret Freelon,
NDG Special Contributor

Who has not heard Johnny Cash's "I been Everywhere" or "A Boy Named Sue"? The play Ring of Fire offers a great showcase of his music, but it does not feature Johnny himself. Instead, it features five performers celebrating Cash's music. Their performances rang true, leaving the audience remembering why they loved his music so much. The small intimate space at the Water-tower enhanced the experience of learning more about Cash's life through his music.

The play, along with the music, brings you into Cash's life from being a country boy in Arkansas, to a working man trying to break into the music world in Memphis. Then it shows the wear and tear of a hard-living musician on the ride more than 300 days of the year before closing with



spiritual redemption.

This production of the musical contains 35 of Cash's songs spanning from 1955–2002. They include "Five Feet High and Rising," "Daddy Sang Bass," "Ring of Fire," "I Walk the Line," "I've Been Everywhere," and two of Cash's signature songs, "Boy Named Sue" and "Folsom Prison Blues"

Once again the Water-Tower Theatre has done a great job of bringing a live intimate theatre experience to Metroplex art lovers. Ring of Fire is on stage tonight before closing on Sunday. Tickets and details are at Watertowertheatre.org

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'Ruined' is a tough story that needs to be told

By David Wilfong
NDG Special Contributor

Throughout recorded history, men have found an excuse to go to war. Throughout the history of warfare, there have been those who have eeked out an existence by serving the needs of soldiers, oftentimes finding themselves providing services to both sides. And quite often, the services provided are of questionable moral value.

Harkening back to the Humphrey Bogart character in "Casablanca," the story of "Ruined," written by Pulitzer



Sophie (Dominique Edwards) sings to entertain soldiers who come to drink away the horrors of the civil war taking place outside the doors of Mama Nadi's bar in the Congo. (Photo: David Wilfong / NDG)

awardee Lynn Nottage, centers around a watering hole stuck in the middle of a civil war in the Congo. Mama

Nadi (Kenja Brown) entertains miners and soldiers alike, and in the end, men who find themselves on op-

posite sides of the conflict. But it is soon apparent the entertainment offerings go quite a bit further than drinks.

The play begins with Christian (Djore Nance), a traveling salesman, delivering new girls (Sophie, played by Dominique Edwards, and Salima, played by Jasmine Gammon) to Mama Nadi's "entertainment" spot. Sophie is complicated, as she is Christian's niece ... and she

is "ruined." Unable to service male clients, Sophie works primarily as wait staff and also as a singer.

From there, the story evolves around the women in the production. Each with their own past, and a story to tell as to how their paths led them to this point as society rumbled around them with the outbreak of the war. Josephine (Ashlee L'oreal Davis) had been the eldest daughter of a village chief.

Salima had been a farmer's housewife, stolen from her garden by soldiers, and Sophie had been taken from her village and so badly abused she was considered worthless to men from then on. All of them work for Mama Nadi, a tough, street-wise woman who appears at first to be immune to emotional consequences of war.

To be clear, "Ruined"

See RUINED, Page 11

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Nine ways your 'negotiation personality' can undermine your success

One key to being a master negotiator is intuitively employing different approaches and taking an alternate direction based on each given situation.

An archetype is defined as a pattern of behavior or thought or, according to Oxford Dictionary, "a very typical example of a person or thing."

While the following nine personality archetypes are not all-inclusive, they do represent the primary means by which the majority of people negotiate.

1. The Politician – This archetype is someone who influences or outmaneuvers others. They often seek support by appealing to popular passions and prejudices through carefully crafted language. A negotiation politician typically campaigns to influence or persuade others to support their point-of-view. Often this approach is only advantageous for one's own advantage—also known as a win-lose proposition.

• **Helpful because:** The politician archetype is personality-driven more than anything else. Using your charisma to get everyone on the same page for a positive cause or outcome is a great way to build success for a particular cause. This can be helpful in any situation where the greater good is the goal.

• **Hindrance because:** Relying only on our charisma and ability to galvanize others rather than facts, figures and

other pieces of information that can make a deal swing your way in more logical and quantifiable terms can render you vulnerable when it's time to get down to the nitty gritty for the close. Trust may be compromised if you don't have the data to back up your position.

2. The Direct Communicator – This archetype is someone who gets to the point every time. They don't have any time for hearing the story or any excessive communication that will waste time. They want to discuss the facts only and not hear any of the back story or an overabundance of detail. They ask for what they want.

• **Helpful because:** you will get to the point and not waste time in the weeds with details that could delay, and possibly derail, the deal.

• **Hindrance because:** you might put the other side off and offend if they are not receptive to this hard-hitting style. You also may miss out on a critical piece of information that might otherwise have been revealed had you spent more time in discussion with the other party.

3. The Hinderer – This is the opposite of the Direct Communicator. The Hinderer archetype does not ask for anything directly but rather they hint around at what they want.

• **Helpful because:** It's a way to test the waters without putting what you want out there in a more committed way. By not making direct

requests, you may glean more information—and results—than you would have otherwise by leaving your hints open to interpretation.

• **Hindrance because:** You may not get any positive traction on what you want to occur or you may appear to be overtly manipulative, which could hinder the deal. This ambiguity can also make coming to terms a much longer and more frustrating and arduous process.

4. The Storyteller – This archetype wants to tell the entire story. This is the person who, if you ask what time it is, they'll tell you how to build the watch. With this archetype it's hard to understand what the point is because of the overabundance of information they are sharing.

• **Helpful because:** You will disclose all details so the other side can fully understand what it is you desire or are presenting—and justifications related thereto. This approach leaves little room for the other side to doubt, can foster a sense of trust and may

result in conversation that opens negotiations further to great benefit.

• **Hindrance because:** Many in today's time-pressed society don't have time, patience or inclination to hear the story and don't want to know ancillary details. The receiving party may tune you out and not hear a word you are saying—and perhaps get impatient and frustrated—because there is too much information being provided. This may make people averse to working with you again.

5. The Bully – This archetype uses aggressive and browbeating behavior to get their way in a negotiation. It could be by yelling or body posture, threats or harassment, menacing words or other fear-based tactics they deem necessary to back the other side into a corner so as to take the power position.

• **Helpful because:** Exerting your power and dominance up front may prevent the other side from attempting to employ a strategy that takes advantage of you. If they see your strength up

front they may change their position before ever asserting it.

• **Hindrance because:** The other side may regard you as out of control, not in your right mind, and generally unpleasant to deal with. It's more than likely they'll not

want to do business with you again, and that your reputation will precede you with others.

6. The Non Negotiator – This archetype doesn't negotiate at all. They fear negotia-

See TACTICS Page 13

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RUINED, continued from Page 10

takes place in a brothel, and while the on-stage depiction of such an environment is appropriately limited, it is blatant enough that this might not be a play for the very young. Additionally, during the civil war in Congo, women were a primary target and rape was a weapon of mass intimidation. This play does not shy away from that reality. It is a tough story.

Special recognition would have to go to Kenja Brown for her portrayal of a very complicated and sometimes contradictory character in the person of Mama Nadi. Davis, Gammon and Ed-

wards do an effective job of bringing to life the story of three diverse women who end up in the same predicament together.

The Bishop Arts Theatre Center has a very cozy, off-Broadway feel to it, and set designer Rodney Dobbs did an incredible job of creating adequate staging that rotates between scenes taking place in the bar, the bedroom and outside the front door of Mama Nadi's.

Directed by Phyllis Cicero, "Ruined" will be showing at Bishop Arts Theatre Center until Oct. 30 with shows on Fridays, Saturdays and Sundays at 7:30 p.m.



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CARE, continued from Page 5

nity?

You should discuss who'll be responsible for managing personal, financial and medical affairs if your parent can't handle those responsibilities anymore. Beyond making a verbal agreement, a parent can give someone legal authority by signing durable power of attorney agreements, which keep the delegation of decision-making authority intact even if your parent becomes incapacitated. There are two durable powers of attorneys, one for medical-related decisions, and a second for legal, personal and financial decisions.

Your parents might also want to execute a living will, also known as an advance directive. It has instructions for the medical treatments they want, or don't want, if they are un-

able to communicate.

Determine what resources are available to your parent

Your financial situation may depend in part on your parent's finances and the assistance that's available to him or her from outside sources. Creating a list of these resources ahead of time can help you all plan for the future.

Your parent's finances. Together with your parent, and possibly with the assistance of a financial planner, you can create a list of your parent's current financial assets and future income.

Government and non-profit programs. Medicare and Veteran Affairs benefits may be available for those that are 65 or older. Medicaid, a joint federal and state program, often provides benefits to those with limited income, although

the qualifications and benefits can vary by state. There are also non-profit organizations that provide helpful services to the elderly.

Family assistance. Whether it's unpaid care or financial assistance, also take into account the family's contribution to your parent's care. Call a family meeting with your parent, siblings and extended family to discuss how you'll take care of each other.

Professional support. You could hire an outside expert as well. A quick internet search may turn up organizations that specialize in working with families and elderly family members to plan for the future.

After gathering this information, you'll have a better understanding of where the caregiving funds will come from and how they can be used. You may also discover gaps in coverage that you may want to fill in on your own.

Look for tax savings while paying for care

As an adult child and caregiver, there may be ways to structure an arrangement to improve your parent's, and your own, financial situation.

Working with a tax professional, you may find there are ways to use the tax laws to maximize your parent's money. For example, if your mother has gifted you money, you could then use it to pay for her medical expenses. If you're able to claim the expenses as a deduction, you could put your tax savings back into her "medical care" fund. You might also be able to claim medical expenses you paid on behalf of your parent, which could include supplies and at-home caretaking, as an itemized deduction.

Find the best services you can afford

There are many different

types of programs available, and someone might move back and forth from one facility or service to another as their health and preferences change.

- Home care. Non-health-care related assistance, such as buying groceries, preparing meals, cleaning the home, helping with bathing and other day-to-day tasks.

- Home health care. At-home health-related support, including services from a physical therapist, nurse or doctor.

- Assisted living. Assisted living homes are non-healthcare providing facilities that may provide supervision, a social environment and personal care services.

- Skilled nursing home. A care facility designed to deliver nursing or rehabilitation services.

Your parent's location can impact which option makes the most sense, and you can research and dis-

cuss the pros and cons of your parent moving. For example, some states have Medicaid waiver programs that allow Medicaid recipients to receive care in their home or community rather than in a nursing home or long-term care facility. Also, a parent that lives near or with a relative might only require part-time outside care.

Bottom line: As you prepare to take care of aging parents, work with them to understand their wishes, needs and financial situation. Together you can explore the family's ability to provide physical and financial support and learn about the help available from government, non-profit or other programs.

Nathaniel Sillin directs Visa's financial education programs. To follow Practical Money Skills on Twitter: www.twitter.com/Practical-Money.

ELECT, continued from Page 1

women who have lost children to gun violence or during interactions with law enforcement. The group included Gwen Carr, the mother of Eric Garner, Sybrina Fulton, the mother of Trayvon Martin, Lucia McBath, the mother of Jordan Davis and Geneva Reed-Veal, the mother of Sandra Bland.

Clinton also delivered remarks at the Black Women's Agenda conference in September, where she acknowledged that even though the contributions of Black women are "often missing from the history books — make no mistake — you are the change makers, the path breakers, and the ground shakers. And, you are proof that yes, indeed, Black girl magic is real."

Berkley said that Republican presidential nominee Donald Trump has said that he knows the Black community, but he hasn't proven that he understands the impact that Black people, especially Black women, have on society.

"Black women drive turnout for the Black community," said Berkley. "We care a lot about police reform, raising the minimum wage, protecting social security and we are economically liberal when it come to the government."

Berkley also noted that Black women have been very reliable voters in the past two election cycles. In 2012 and 2014 Black women voted at higher rates than other women.

According to the briefing paper on the importance of Black women voters in 2016, "In 2012, 83 percent of registered Black women turned out, compared to 73 percent for all other women, a ten-point difference. Black women turned out at a higher rate than other women in 2014 as well. Fifty-five percent of registered Black women turned out in 2014, compared to 53 percent for all other women."

Berkley said that Black women do more than vote.

"We're very active in our

churches, we're very active in our communities and we're very active in our unions," she said.

According to a survey by Lake Research Partners (LRP), a leading public opinion and political strategy research firm, Black workers are far more likely to view labor unions favorably (77 percent for Blacks vs. 50 for all-respondents) compared to other workers.

Pete Talley, the secretary-treasurer of Ohio branch of the AFL-CIO, said that evidence shows that Black women union members have stepped up in remarkable ways.

"Not only are they organizing inside of their unions, they are organizing the Black community around vote registration efforts," said Talley.

And when Black women take on leadership roles, they have the power to significantly affect elections inside their unions.

The briefing paper said: "As labor scholars Kate Bronfenbrenner and Dorian Warren found in their oft-cited study "Race, Gender, and the Rebirth of Trade

Unionism," unions won 89 percent of elections where Black women were the lead organizers compared with 53 percent for female organizers overall and 42 percent for male organizers."

The report noted that Black women were more likely than any other group to skip at least on race on the ballot.

"By skipping down ballot races, Black women lose the potential to be a political force in local races, which arguably have a more direct impact on the day-to-day lives of Black people," the report said.

The briefing paper said that as the labor movement grows, it should look to Black communities and Black women organizers as a potential base for power.

"This requires incorporating Black communities into long-term strategic thinking and lifting up the most progressive voice of the Democratic base," the briefing paper said. "For organized labor and other parts of the political left, Black women are a smart investment, in 2016 and beyond."

Rolark Barnes said that

Black women hold the power of the vote and also have the influence in their households to make sure their families and friends get out to vote.

Rolark Barnes continued: "We need to come out strong, like we did before, and make the difference we know we can make in November."

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Eco-Site, Inc. proposes to build a 110-foot Stealth Communications Tower at the approx. vicinity of 5224 Willie Street, Ft. Worth, Tarrant County, TX, 76105. Public comments regarding potential effects from this site on historic properties may be submitted within 30 days from the date of this publication to: Trileaf Corp, Carolina, c.castro@trileaf.com, 2550 South IH 35, Suite 200, Austin, TX, 78704, 512-519-9388.



Eco-Site, Inc. proposes to build a 110-foot Monopole Communications Tower at the approx. vicinity of 10803 Old Seagoville Road, Dallas, Dallas County, TX, 75217. Public comments regarding potential effects from this site on historic properties may be submitted within 30 days from the date of this publication to: Trileaf Corp, Carolina, c.castro@trileaf.com, 2550 South IH 35, Suite 200, Austin, TX, 78704, 512-519-9388.

TACTICS, continued from Page 11

tion, which they regard it as confrontational, and want no part of it. They will agree to whatever the other party wants even if it means losing out significantly.

• **Helpful because:** The only reason this might be helpful is if the other side interprets this as a shutdown strategy and they either take pity on you or don't want to take advantage of you. They may offer a better deal because of it, but clearly this is not an expected or common outcome.

• **Hindrance because:** Aside from being perceived as weak from an image standpoint, you will also most likely get a bad deal or taken advantage of. Most discussions start out with each side offering something to negotiate up or down from and go from there.

7. **The Victim** – This archetype attempts to parlay their hard luck to gain sympathy regarding their situation so the other party will “go easy” on them. They may go on in great detail about the situation they are experiencing in an attempt to make others

feel sorry for them — the hopeful end game being that the opposing party will be more receptive and agreeable to their position.

• **Helpful because:** Someone may indeed feel sorry for your situation and give you a break. We all have things happen in our lives and careers and, if you use this as an honest way to get a better deal, both sides can often feel good about the outcome.

• **Hindrance because:** Oftentimes people use this as a manipulation tactic in an attempt to get out of a situation. The other side may see this for what it is and call you out on it, which can be embarrassing and undermine your credibility.

8. **The Nutburger** – This archetype is someone you can't negotiate with. There's no reasoning with someone whose behavior is irrational, overly emotional or just plain nutty. This personality type can be construed as anxious, stressed, frustrated, angry or downright weird.

• **Helpful because:** Deflection by rant is indeed a negotiation strategy. If you go on

a rant or are clearly upset about an injustice or something that is justifiably not fair and reasonable, the other side may be more apt to reevaluate your position and give you a better deal.

• **Hindrance because:** You can't negotiate with crazy. You may lose the deal all together if the other side thinks you are unstable or unreasonable to do business with. Being logical and having the ability to effectively give and receive information is an important aspect of deal-making and this personality type doesn't have—or utilize—this capacity.

9. **My Fair Lady/An Officer and a Gentleman** – These archetypes are what you want to strive for in your negotiations. Characteristics include negotiating with integrity, ethics and considering what is and is not fair and reasonable for both sides to create a win-win outcome. Those most effective use some or all of the archetype characteristics above in differing situations.

• **Helpful because:** You are using a balance of all applica-

ble archetypes when it is required. Understanding how you and how other people negotiate, and where they are coming from, allows you to present your side utilizing a calculated approach that can throttle as needed.

• **Hindrance because:** You may spend more time analyzing how a person is negotiating than paying attention to the details of the negotiation, itself.

Understanding these nine archetypes and discerning where you tend to naturally fall, how other people are categorized in relation to you, and how to capitalize on a different type of personality approach (and deal with those of others) is a tremendous asset in your negotiation arsenal.

Veteran negotiation and contracts expert Eldonna Lewis-Fernandez, author of “Think Like a Negotiator,” has over 30 years of experience crafting killer deals both stateside and internationally, many in excess of \$100 million. Eldonna may be reached online at www.ThinkLikeANegotiator.com.

COWBOYS, continued from Page 8

share with the audience.

This year the Professional Bull Riders (PBR) will be holding a FREE Raffle and giving away pairs of tickets to their “Man vs. Beast” Iron Cowboy event on Saturday, February 18, 2017 in Arlington, Texas at the AT&T Stadium.

This even represents the largest multicultural rodeo in the country highlighting the finest ethnic cowboys and cowgirls competing for cash prizes in traditional rodeo events. The audience will enjoy steer wrestling (invented by Black cowboy Bill Pickett), tie down roping,

ladies barrel racing, ranch bronc riding and bull riding, as well as experiencing the contributions of diverse cultures to rodeo and the Western way of life.

The rodeo starts at 7:30 p.m. Doors open at 6:30 p.m. for BBQ, vendors and pre-show video. Tickets range from \$12 General Reserve to VIP Box Seat with Food at \$68. Tickets can be purchased at 972-285-8777 or www.mesquiterodeo.com. Pre-sell and group discounts are available until the Friday before the Rodeo. Parking is \$10 per car.

North Dallas Gazette is looking for a Writer / Stringer in the Irving Area.

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NOTICE: Pastor Woodson serves the community by providing "Professional Therapy and Counseling Services" NOT FREE, but on a sliding scale of charge. To schedule an appointment call the Pastoral Counseling Center at 972-526-4525 or email the church.

October 30, 9:45 a.m.

You are invited for our 27th Church Anniversary with the renowned Elder Carl E. Patten, II as we praise, honor and thank God that He has allowed Bethel to be a beacon of light in Carrollton and the surrounding areas. God has something special in store for us. Come and expect a special blessing from God; See what God is doing through and with us; you will be blessed.

November 2, 7 p.m.

Join us in Wednesday's Prayer and Bible Study Class with Senior Pastor Woodson and Pastor Brenda Patterson teaching a series on "Design for Discipleship, Book 5, Chapter 2." Spiritual maturity is God's desire for you. It's Time to Grow; Ephesians 4:12 & 13.

Dr. Terrance Woodson, Senior Pastor
1944 E. Hebron Parkway
Carrollton, TX 75007
972-492-4300
www.bethelbiblefellowship.org

CHRIST COMMUNITY CHURCH IN RICHARDSON

October 30, 8:45 a.m. and 11 a.m.

You're invited to our Morning Services as we worship, honor and praise God for His blessings.

November 2

Join us at 12 Noon with Rev. Viveca Potter teaching on the Word of God; come back at 6:45 p.m. for Corporate Prayer and stay for Senior Pastor Autry at 7:30 p.m. teaching the Word of God.

Our youth will come for Food and Fellowship at 7 p.m. followed by Bible Study at 7:30 p.m.

Dr. Terrence Autry, Senior Pastor
701 Centennial
972-991-0200
Richardson, TX 75081
www.Christcommunityrichardson.org

FELLOWSHIP CHRISTIAN CENTER CHURCH IN ALLEN "THE SHIP"

October 30, 8 a.m.

You're invited to our main campus at 200 West Belmont Drive for morning service and a blessing from God; followed by our Sunday Worship Services at Bolin Elementary School in Allen, Texas 75002 and bring someone with you and see them blessed by God.

November 2, 12 p.m.

Join us in our Wednesday's 12 Noon-Day Live, Prayer and Bible Study and/or our Wednesday Night Live, Prayer and Bible Study at 7 p.m. to learn more about God's Word at the Joycie Turner Fellowship Hall, 200

West Belmont Drive in Allen. Be encouraged by God's plan for your maturity and His glory; and most of all, be prepared to grow.

Dr. W. L. Stafford, Sr., Ed. D. Senior Pastor
5705 Cheyenne Drive at Bolin Elementary School in Allen 75002 for Sunday Morning Worship and the Admin. Building Address is 200 W. Belmont Drive Allen, TX 75013
972-359-9956
www.theship3c.org

INSPIRING BODY OF CHRIST CHURCH, Let's Go Fishing! MATTHEW 4:19

October 30, 7:30 and/or 11:30 a.m.

You're invited this Sunday as we praise, worship, honor and magnify God's Holy name.

October 31, 7 p.m.

Join us in Monday School as we grow in God's Word and learn what God has to say to us.

Pastor Rickie Rush
7701 S Westmoreland Road
Dallas, TX 75237
972-372-4262
www.Ibocchurch.org

MT. OLIVE CHURCH OF PLANO (MOCOP)

October 30, 10 a.m.

Join us for Worship Service as we praise and worship God for His Honor and His glory; and don't forget to comeback at 7 p.m. for our Brazilian Church.

November 2, 7 p.m.

You're invited to our Wednesday's Bible Study class; you will learn what God has to say to us. Come to be encouraged by God's plan for your spiritual growth and His glory.

Pastor Sam Fenceroy Senior Pastor and Pastor Gloria Fenceroy
300 Chisholm Place
Plano, TX 75075
972-633-5511
www.mocop.org

SHILOH MBC IN PLANO (WHERE COMMUNITY BECOMES FAMILY)

October 29, 8 a.m. To 1:30 p.m.

You're invited to our "Connected 4 Life's Marriage Conference" that will be held this Saturday. Continental breakfast and childcare will be provided.

October 30, 8 a.m. And 11 a.m.

Join us for Worship Services and fellowship as we give God all glory, honor and praise.

November 2, 7 p.m.

You're invited to our Wednesday's Bible Study to learn more about God's Word. Come and be encouraged by God's plan for your maturity and growth; it's all for His glory and His honor. We are, "Growing in Christ through the study of His Word."

Our AWANA (Approved Workman Are Not Ashamed from 2 Timothy 2:15) is held from 6:30 - 8:15 pm, now through May. Kick-off was

September 7th. There is no charge for registration for new participants! This is a Bible-based program for children and youth, ages three years old through the 12th grade. The emphasis is on memorizing the Word of God and developing a personal relationship with our Lord Jesus Christ in a structured, safe and fun environment.

Our church ministries offer opportunities for motivation and growth; join us and see. Be blessed of the Lord.

Dr. Isaiah Joshua, Jr. Senior Pastor
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Plano, TX 75074
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Send email to: businessoffice@northdallasgazette.com to sign up for Sister Tarpley's weekly electronic newsletter.

Pray that GOD'S WILL be done in our 2016 elections. I voted on Monday, October 24th in 'early voting'. I voted on my value system and belief. However, I am ever so reminded that I am human, subject to many mistakes.

This election especially, all voters must rely on God to lead and guide them in the directions that His will be done for America.

I challenge our readers to pray about our 2016 elections with a One Minute Prayer Each Night I believe that it's worth the effort to do it.

Our 2016 elections are important for Christians believers and America. But, from the things I have seen, heard and read, Christians aren't asking God that His Will to

be done.

We all need to be on our knees. Do you believe we can take God at His word? The scripture states that as Christians, ownership of this land and the ability to call upon God to heal it is ours.

We have never been more desperate than now for God to heal our land. He said, "If my people, which are called by my name, shall humble themselves, and pray, and seek my face, and turn from their wicked ways; then will I hear from heaven, and will forgive their sin, and will heal their land." 2 Chronicles 7:14.

During WWII, there was an advisor to Churchill who organized a group of people to drop what they were doing every night at a prescribed hour for one minute to collectively pray for the safety of England, its people and peace. This had an amazing effect; the bombing stopped.

I challenge our readers to form a group of people to pray for our country and citizens. We are in need of prayer now more than ever!

Pick a time, stop and spend only one minute praying for the safety of the

United States, our troops, and our citizens.

Pray for peace in the

world, for wisdom for all elected officials and courage for them to do things God's Way.

That the Bible (God's Word) shall remain the basis for the laws governing our land and that Christianity will grow world-wide.

It has been said that if people really understood the full extent of the power we have available through prayer, we might be speechless. Our prayers are the most powerful asset we have.

Remember, you don't have to tell GOD how Big your storm in life is. Tell the storm how Big your GOD is!

Please accept the challenge and pray one minute each night, you pick the time.

Take note of the Co-Incidence of Life: Church has 6 letters so does Mosque. Bible has 5 letters so does Quran. Life has 4 letters so does Dead. Love has 4 letters, so does Hate.

Friend has 7 letters, so does Enemy. Truth has 5 letters, so does Lying. Heal has 4 letters, so does Hurt. Positive has 8 letters, so does Negative. Success has 7 letters, so does Failure.

Above has 5 letters, so

See TARPLEY, Page 16



Sister Tarpley and Big Tex, Texas State Fair, Senior Citizen Day, October 20, 2016, and on her way to Heaven 97 Gospel Fest Concert on the Chevy Big Stage

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NDGtv North Dallas Gazette takes a moment to reflect on the past with **Historical Perspectives from Sister Tarpley**

Hear what it was like growing up in a very different Dallas when Booker T. Washington was a black school. Sister Tarpley graduated from there and went on to college and later became a city councilmember in Carrollton.

Look for NDGTV at NorthDallasGazette.com

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200 W Belmont Drive Allen, TX 75013 7:00 p.m.

Pastor Dr. W. L. Stafford, Sr.

NDG Book Review: Truevine great for historians and circus buffs

By Terry Schlichenmeyer



Life these days is a three-ring circus.

The clowns at your job dominate Ring Number One. Ring Number Two features The Juggler (you) and your checkbook, schedule, chore list, and family obligations. And in Ring Number Three, there's a wild combination of the other two. Run away and join the circus? Yeah, that's already happened but in the new book "Truevine" by Beth Macy, it was far from voluntary.

Harriet Muse was nearly beside herself with worry.

According to legend handed down from mother

to child for generations, Harriet's sons were snatched away from their field chores on a warm day in 1899 – kidnapped in broad daylight by a white man with candy because Willie and George,

ages six and nine, were not like other African American children of their day. The two Muse boys were albinos, with white hair, pale skin, and pink eyes.

Perfect, in other words, for the sideshow.

But was the legend true? For Macy, a modern-day journalist, it was an intriguing tale. She wrote a story on it for her newspaper and then started to dig some more, but she was thwarted by a great-niece intent on protecting an elderly uncle. Even so, lots of people remembered the Muse boys, but nobody knew what had happened to them nor did dates or details explain how the Muses end

up as sideshow exhibits.

Circus memorabilia collectors may recognize Willie and George from old postcards. The boys had supposedly been "discovered" by "freak hunters" in a country du jour and, through the years, were mostly captive to a series of handlers, circuses, and managers who paid them nothing. Still, the boys seemed to have embraced circus life although, from town to town, their names often changed, as did their stories and racial stereotypes they were forced to enact. In truth, they were just two uneducated boys with a genetic anomaly who'd been told all their

lives that their mother was dead.

The boys were men before they knew that she wasn't...

And therein lies the most difficult unknown in this book: what was the role of "dear old mother" in what happened to the boys? Author Beth Macy presents evidence that's sometimes contradictory, and which leads to more questions.

That's not a bad thing, though. In "Truevine," Macy patiently puts things into perspective through an overall sense of the times; a micro-look at one area of Virginia, a century ago; and peeks into circus life. More

importantly, we feel the crushing despair of Jim Crow laws and the despair Harriet Muse must've felt; when her Mother-Bear power emerges, we're surprised, but not too much. Through this all, Macy forces readers to see things as they were, to consider what survival means, and to be open to the idea that maybe today's unthinkable was yesterday's possibility.

While this book is a little on the long side, it's got a story that's overdue in telling, and that will appeal to historians and circus buffs alike. If "Truevine" sounds like a winner, then ring this one up.

TARPLEY, continued from Page 15

does Below. Joy has 3 letters so does Cry. Happy has 5 letters, so does Angry. Right has 5 letters, so does Wrong. Rich has

4 letters, so does Poor. Pass has 4 letters, so does Fail. Knowledge has 9 letters, so does Ignorance.

Are these all by Coincidence? We should choose wisely, this means that LIFE is like a double-edged sword.

If you think it is your alarm clock that woke you

up this morning, try putting it beside a dead body and you will realize that it is the grace of God that woke you up. Learn to be grateful.

Author Unknown

CHUCK, continued from Page 9

Chuck Klosterman predicting that hundreds of years hence, Berry would be singularly synonymous with rock and roll itself, and last month his classic 1973 red Cadillac El-

dorado went on display as part of the permanent collection at the Smithsonian's new National Museum of African American Culture and History.

TRUMP, continued from Page 3

ther clauses, voter tests, and all kinds of other nonsense in order to vote. We know voter suppression. When Donald Trump talks about elections being rigged, he exhibits, again, his historical ignorance. Every time Black folks were excluded from the voting process, we ac-

cepted the outcome. We accepted the democratic process.

Now Trump has millions of rabid followers who inhale his every word. His irresponsible allegations of rigged elections may well mobilize his base to reject the integrity of the electoral

process. Some of us know all we need to know about rigged elections.

We know voter suppression personally and immediately. And we know that Mr. Trump has disqualified himself for leadership by saying he cannot commit to an electoral outcome that does not favor him.



TOWN HALL MEETING Dec. 6

Representative Eric Johnson's Legislative Town Hall will be held on Tuesday, December 6th from 6:00pm - 8:00pm at the Dallas County Schools Building. (5151 Samuell Blvd. Dallas, TX 75228)

Mary Elbanna • Office of State Representative Eric Johnson
mary.elbanna@gmail.com • 214-565-5663



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